

For adviser use only

Phased Drawdown

User guide

This user guide is designed to provide you with an overview of Phased Drawdown, why you might use it with your clients, factors to take into account when recommending income, and finally how you can set up a Phased Drawdown for your clients.

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1. What is Phased Drawdown?

Phased Drawdown is a useful financial planning tool to help you manage your clients' income needs in later life. For example, it can be a useful tool in managing the income for those who want to gradually ease back from working full time and start to replace their earnings with pension income.

Compared to other pension withdrawal methods, Phased Drawdown offers your clients the ability to take regular income whilst controlling the amount of income tax arising on their payments. It can also help reduce their exposure to inheritance tax.

This is achieved by allowing you to set up regular payments of tax-free cash which can be supplemented, if required, by regular payments of taxable income. Paying the tax-free cash gradually, rather than withdrawing it all in one go, means that more wealth is held in the pension for longer and this can help reduce the inheritance tax that might be due when your client dies.

While Uncrystallised Funds Pension Lump Sum (UFPLS) allows for regular payments of tax-free cash, it also pays out taxable income in a fixed ratio of £1 tax free cash: £3 taxable income.

With careful management Phased Drawdown can help your clients:

- Draw income while paying less tax.
- Maximise use of their personal tax allowances.
- Manage their income around the relevant tax bands.
- Maximise use of their tax-free cash.
- Keep more of their funds invested in the pension wrapper and therefore benefit from tax-free investment growth and the generation of more tax-free cash over time.
- Avoid triggering Money Purchase Annual Allowance by drawing only tax-free cash and no taxable income.
- Avoid withdrawing lump sums that act to increase Inheritance Tax liabilities.

It provides more tax-efficient benefits for your client's survivors when your client dies. The death benefits are usually tax free on death before reaching the age of 75. However, if death takes place at age 75 or later, the funds may be subject to income tax payable by the recipient.

2. How your clients' income needs might be determined and some examples

Deciding how much income your clients can afford to take under Phased Drawdown needs careful planning. It depends on:

- The size of their accrued pension.
- The desired amount of income and their attitude to risk.
- The performance of their investments over time.
- Any other sources of income they have to rely on.
- How long they expect to live.
- Whether they want to provide for someone else after they die.

Here are two examples, showing how £1,000 of income might be generated.

Crystallise £4,000

The maximum tax-free cash is taken here and the remainder continues to be invested for use later.

Tax-free cash = £1,000

Taxable income = Nil

The unused funds moved = £3,000

to the FAD wrapper

Crystallise £2,400

Tax-free cash and taxable income is taken in conjunction with Flexi-access Drawdown (FAD) for later use.

Income can be managed to optimise tax allowances or keeping income below an income-tax threshold.

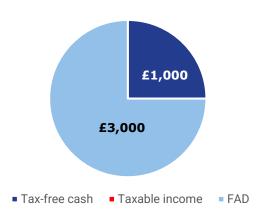
Tax-free cash = £600

Taxable income = £400

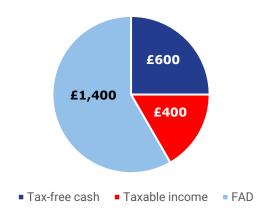
The unused funds moved = £1,400

to the FAD wrapper

Phased Drawdown



Phased Drawdown



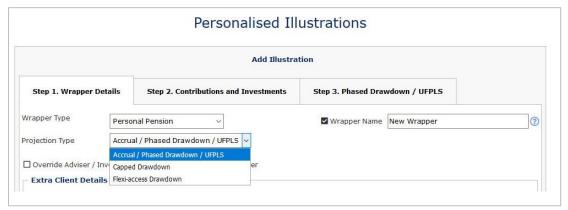
3. How to set up a Phased Drawdown

First of all you need to prepare an illustration. There are a number of ways of doing this dependent upon whether the illustration is to:

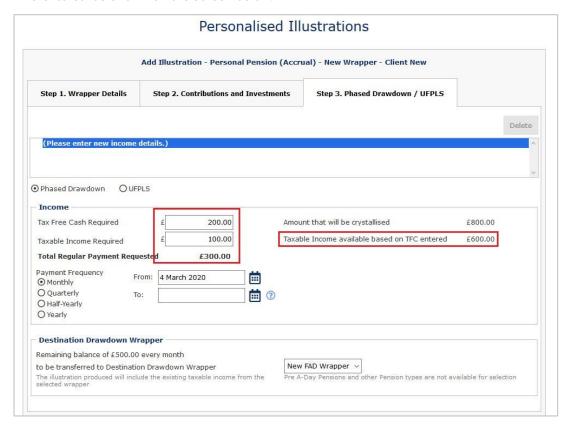
- Create a new accrual wrapper and a new FAD wrapper for a client
- Create a new FAD wrapper for a client with a pension in accrual
- · Top up income in an existing FAD wrapper.

A new accrual wrapper and a new FAD wrapper

When preparing an illustration for a new accrual wrapper and a new FAD wrapper, choose Phased Drawdown from the drop-down list shown below in Step 1.

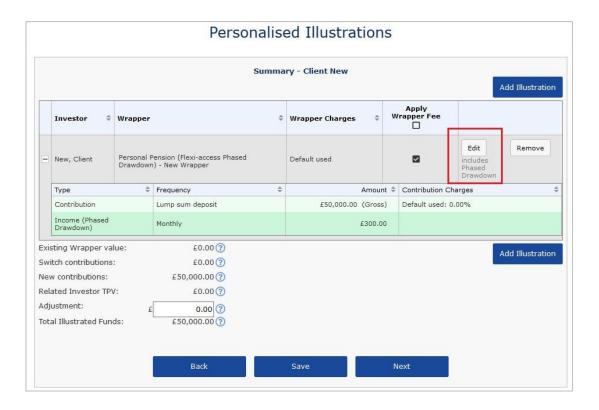


At Step 3, choose the tax-free cash and taxable income required. Note the 'Taxable Income available based on TFC entered' as shown on the screen below.

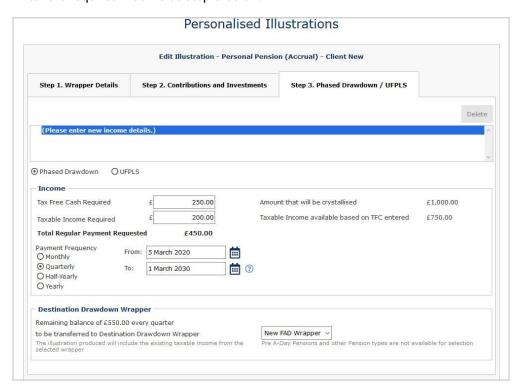


A new FAD wrapper for a client with a pension in accrual

If you would like to prepare an illustration for an existing client who has a pension in accrual, is of pensionable age, and would like to start taking an income by creating a new FAD wrapper, then click on the button circled below.

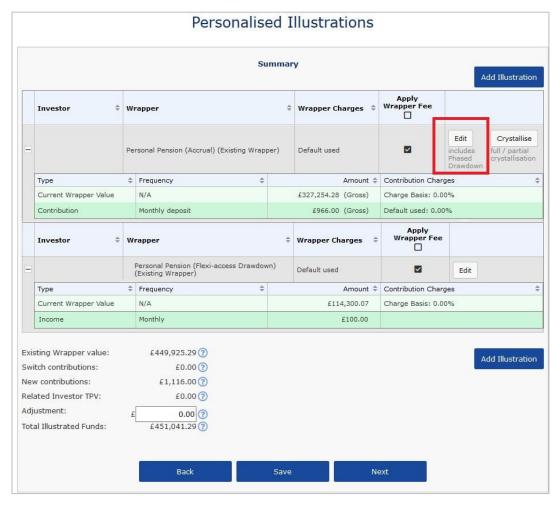


Enter the required income at Step 3 below.



Top up income in an existing FAD wrapper

Instead of setting up a new FAD wrapper, you might choose to top up an existing FAD wrapper, because your client's wrappers require different investment strategies, payment dates or frequencies. Proceed with the illustration by clicking the 'Edit' button and at Step 3 selecting the appropriate FAD wrapper.



4. Completing the Pension Benefit Form (T020)

| 1. Investor Details Name | Portfolio Number |
|--|------------------------------------|
| Mrs Anne Smith | |
| Have you received guidance on accessing your pension benefits from Pension If not, we strongly recommend that you speak to your Financial Adviser, visit information service at www.pensionwise.gov.uk, or telephone Pension Wise or | the Government-backed Pension Wise |

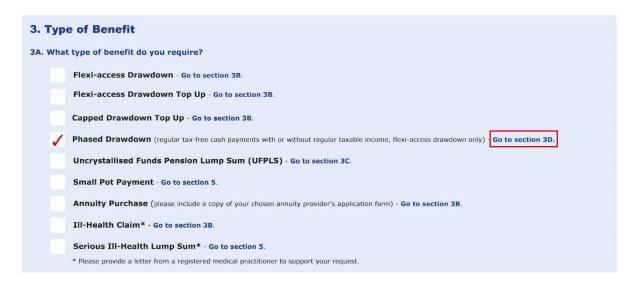
Enter the client's name and Portfolio Number. If the client does not have a Portfolio Number yet, please leave this box blank.



Tick to notify which accrual wrapper your client would like to crystallise.

If your client has more than one wrapper of this type, please specify the name of the particular wrapper.

If your client would like to crystallise more than one wrapper, please submit one form for each instruction.

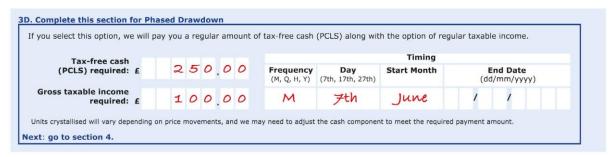


Tick to notify which type of benefit your client would like to take and then follow the instructions to guide you to the next section of the form that needs to be completed.

In this example we have selected Phased Drawdown, so we will proceed to section 3D.

How regular payments work

The source accrual wrapper will be used to make the tax-free cash payment (PCLS) requested in section 3D.



Three times the value of the tax-free cash payment will be moved to the Destination Drawdown Wrapper, in line with the instruction provided in section 4 below.

The Destination Drawdown Wrapper will be used to make any taxable income payment requested in section 3D.

This means that you will need to monitor the source wrapper to ensure that there is cash available to cover the tax-free cash payments and the Destination Drawdown Wrapper to ensure there is cash available to make the taxable income payment.

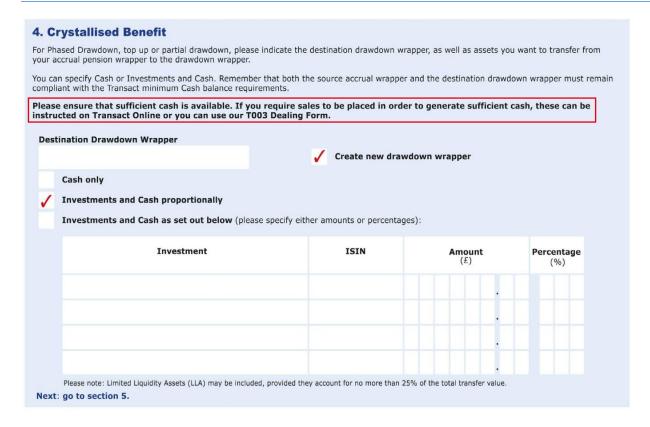
In this example, this client has requested £250 in tax tree cash per month and £100 of taxable income per month.

The client has requested that we move investments and cash proportionally to the Destination Drawdown Wrapper. Depending on the allocation within the wrapper this may not include enough cash to cover income payments.

Please note that there *must* be sufficient cash in the client's source accrual wrapper to cover the ongoing tax-free cash payments.

One way to achieve this would be to set up a Regular Sale instruction in the source accrual wrapper for an amount that matches or exceeds the amount of tax-free cash requested.

Additionally, where clients have also requested a regular amount of taxable income, a Regular Sale instruction could also be set up in the Destination Drawdown Wrapper.



For Phased Drawdown, top up or partial drawdown use this section to indicate the investments that should be moved from the accrual wrapper to the Destination Drawdown Wrapper.

Please note, this is not a dealing instruction. Please place Regular Sales in order to generate sufficient cash via Transact Online. A T003 will be provided on TOL if one is required. You will need to monitor available cash on an ongoing basis.

Where there is insufficient cash available payment will not be made to the client.

Making payments

| 5. Cash Benefit | | | | |
|---|---|--|----------|----------|
| Please indicate where you want us to transfer the Cash that you are taking out of your Pension. | | | PCLS | Income |
| | My Transact General Investment Account | | | |
| | Nominated Bank Account | | ✓ | ✓ |
| Next: go to section 6. | | | | |

You can check to see if a client has a nominated bank account on Transact Online. Go to Reports > Other > Investor Portfolio Details.

If the client does not have a nominated bank account, please send in a signed T061 Bank Account Details form to nominate the bank account.

Transact will deduct tax before paying out your client's taxable income.

When your client first takes income from a pension, the taxable part will usually be taxed using an emergency tax code. This will apply to future withdrawals until HMRC sends us the investor's correct tax code. Tax rules can change and more tax may be taken than they owe, in which case they may need to reclaim this from HMRC directly.

Remember that the taxable income will be added to any other income your clients have received in that tax year, so taking large withdrawals could push them into a higher tax bracket.

How Phased Drawdown appears on Transact Online

To view the regular transactions please log in to Transact Online and go to *Reports > Regular Transactions*. As an example, the report of a client already receiving income from a FAD wrapper, and choosing to receive additional tax-free income and taxable income, might look like this:

| Wrapper | Туре | Investment | Amount l | Units | Start Date and End Date | Frequency | To/From | Adviser Payment Initial | Adviser Payment Switch | Portfolio Establishment |
|---|--------------------|----------------------------|-----------|-------|-------------------------------|-----------|--|-------------------------------|------------------------------|----------------------------|
| Personal Pension | Phased Drawdown | Cash - Tax Free Payment | £100.00 | - | 07/07/2019 onwards | Monthly | HALIFAX (A TRADING NAME OF BANK OF SCOTLAND PLC) (11-07-34) *****902 | | - | - |
| | | Proportional | £300.00 | - | 07/07/2019 onwards | Monthly | Personal Pension - Phased | | | - |
| Personal Pension - Flexi-Access Drawdown | Payment | Cash | £1,040.00 | | 27/04/2019 onwards | Monthly | HALIFAX (A TRADING NAME OF BANK OF SCOTLAND PLC) (11-07-34) *****902 | | | - |
| Personal Pension - Phased | Payment | Cash | £100.00 | - | 07/07/2019 onwards | Monthly | HALIFAX (A TRADING NAME OF BANK OF SCOTLAND PLC) (11-07-34) *****902 | - | - | - |

The additional income of £200 is shown in two parts. The tax-free portion of £100 and the taxable portion of £100. The Proportional payment is moved to the Destination Drawdown Wrapper.

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