



# **Solvency and Financial Condition Report**

30 September 2022

**IntegraLife UK Limited**

A firm authorised by the Prudential Regulation Authority and regulated by  
the Financial Conduct Authority and Prudential Regulation Authority

# Contents

<b>Glossary .....</b>	<b>06</b>
<b>Introduction .....</b>	<b>08</b>
<b>Summary .....</b>	<b>08</b>
<b>A. Business and Performance .....</b>	<b>10</b>
<b>A.1 Business .....</b>	<b>10</b>
A.1.1 The Company .....	10
A.1.2 The Group .....	10
A.1.3 ILUK's business purpose .....	11
A.1.4 Lines of business and geographical areas .....	11
A.1.5 ILUK's external auditor .....	12
A.1.6 Significant external events over the reporting period .....	12
A.1.6.1 Tax issues .....	12
A.1.6.2 External factors impacting inflows .....	12
A.1.6.3 Post departure of the UK from the EU .....	13
A.1.6.4 Operational and cyber resilience .....	13
A.1.6.5 Consumer Duty and Vulnerable customers .....	14
A.1.6.6 Environmental, Social and Governance strategy and climate change .....	15
A.1.6.7 Regulatory change .....	15
A.1.6.8 Effects of Ukrainian conflict .....	15
A.1.6.9 Pensions dashboard .....	16
A.1.6.10 Improving outcomes from workplace pensions .....	16
A.1.7 Living with COVID-19 operations .....	17
A.1.7.1 Principal risks and uncertainties .....	17
A.1.7.2 Our people .....	17
A.1.7.3 Our operating procedures .....	17
A.1.7.4 Our IT systems and infrastructure .....	17
A.1.7.5 Regulation and the economic impact .....	18
<b>A.2 Underwriting performance .....</b>	<b>18</b>
A.2.1 Underwriting statement .....	18
A.2.2 Overall underwriting performance over the period .....	19
<b>A.3 Investment performance .....</b>	<b>19</b>
A.3.1 Investment income and return .....	19
A.3.2 Investments in securitisation .....	20

<b>A.4 Performance of other activities .....</b>	<b>20</b>
<b>A.5 Any other information .....</b>	<b>20</b>
<b>B. System of governance .....</b>	<b>21</b>
<b>B.1 General information on the system of governance .....</b>	<b>21</b>
B.1.1 Introduction .....	21
B.1.2 Committees and forums.....	21
B.1.3 Roles and responsibilities of Key Functions .....	22
B.1.4 Material changes in the system of governance .....	24
B.1.5 Remuneration policy .....	24
B.1.6 Material transactions .....	25
<b>B.2 Fit and proper requirements.....</b>	<b>25</b>
B.2.1 Fit and proper .....	25
<b>B.3 Risk management system including the Own Risk and Solvency Assessment .....</b>	<b>26</b>
B.3.1 Risk management strategy.....	26
B.3.2 Risk management objectives .....	26
B.3.3 Risk management processes .....	26
B.3.4 Risk reporting.....	27
B.3.5 Risk procedures .....	28
B.3.6 Own Risk and Solvency Assessment .....	28
<b>B.4 Internal control system .....</b>	<b>29</b>
<b>B.5 Internal Audit Function .....</b>	<b>30</b>
B.5.1 Implementation of the Internal Audit Function .....	30
B.5.2 Independence of the Internal Audit Function .....	30
<b>B.6 Actuarial function .....</b>	<b>31</b>
<b>B.7 Outsourcing.....</b>	<b>32</b>
B.7.1 Outsourcing policy .....	32
B.7.2 Intra group outsourcing arrangements .....	32
B.7.3 External outsourcing arrangements .....	32
<b>B.8 Any other information .....</b>	<b>32</b>
<b>C. Risk profile .....</b>	<b>33</b>
<b>C.1 Underwriting risk .....</b>	<b>33</b>
<b>C.2 Market risk .....</b>	<b>34</b>
<b>C.3 Credit risk.....</b>	<b>36</b>
<b>C.4 Liquidity risk .....</b>	<b>38</b>

<b>C.5 Operational risk</b>	<b>39</b>
<b>C.6 Other material risks</b>	<b>40</b>
C.6.1 Strategy risk	40
C.6.1.1 Business sources risk	40
C.6.1.2 Contract mix risk	40
C.6.1.3 Reputational risk	41
C.6.2 Group risk	41
<b>C.7 Any other information</b>	<b>43</b>
<b>C.7.1 Stress tests and scenario analyses</b>	<b>43</b>
<b>C.7.2 Stressed projection methodology and assumptions</b>	<b>43</b>
<b>C.7.3 Sensitivity testing</b>	<b>44</b>
<b>C.7.4 Results</b>	<b>45</b>
<b>D. Valuation for solvency purposes</b>	<b>46</b>
<b>D.1 Assets</b>	<b>46</b>
D.1.1 Introduction	46
D.1.2 Asset valuation approach	46
D.1.2.1 Listed securities	47
D.1.2.2 Collective Investment Schemes	47
D.1.2.3 Unlisted securities	47
D.1.2.4 Impairment of asset value	47
D.1.2.5 Receivables	47
<b>D.2 Technical Provisions</b>	<b>48</b>
D.2.1 Introduction	48
D.2.2 Actuarial method	48
D.2.3 Assumptions	48
D.2.3.1 Discount rate/yield curve/fund growth assumptions	48
D.2.3.2 Lapse assumptions	49
D.2.3.3 Expense assumptions	49
D.2.3.4 Mortality assumptions	50
<b>D.2.4 Level of uncertainty in the value of Technical Provisions</b>	<b>50</b>
<b>D.2.5 Reinsurance recoverables</b>	<b>50</b>
<b>D.2.6 Risk Margin</b>	<b>50</b>
<b>D.2.7 Differences between IFRS financial statements and Solvency II valuation</b>	<b>51</b>
D.2.7.1 Best Estimate Liability	51

D.2.7.2 Risk Margin .....	51
<b>D.3 Other liabilities .....</b>	<b>51</b>
<b>D.4 Alternative methods for valuation .....</b>	<b>52</b>
<b>D.5 Any other information .....</b>	<b>52</b>
<b>E. Capital management.....</b>	<b>53</b>
<b>E.1 Own Funds.....</b>	<b>53</b>
E.1.1 Structure of Own Funds .....	53
E.1.2 Tiering of Own Funds.....	54
E.1.3 Own Funds items .....	55
E.1.4 Reconciliation between IFRS Financial Statements and Solvency II Own Funds .....	55
E.1.5 Distribution to shareholders.....	56
E.1.6 Any other information.....	56
<b>E.2 Solvency Capital Requirement and Minimum Capital Requirement .....</b>	<b>56</b>
<b>E.3 Analysis of movements in SCR coverage.....</b>	<b>57</b>
<b>E.4 Use of the duration-based equity risk sub-module in the calculation of the Solvency Capital Requirement .....</b>	<b>58</b>
<b>E.5 Differences between the Standard Formula and any internal model used .....</b>	<b>58</b>
<b>E.6 Non-compliance with the Minimum Capital Requirement and non-compliance with the Solvency Capital Requirement .....</b>	<b>58</b>
<b>E.7 Any other information .....</b>	<b>58</b>
<b>F.1 Approval by the ILUK Board of the SFCR and reporting templates .....</b>	<b>59</b>
<b>F.2 Audit opinion .....</b>	<b>60</b>
<b>Appendix 1 – SFCR Templates .....</b>	<b>65</b>
<b>Appendix 2 - Notes from the annual report and financial statements .....</b>	<b>74</b>

## Glossary

- **Ancillary Own Funds:** Items (other than Basic Own Funds) which can be called upon to absorb losses. Supervisory approval is required.
- **Basic Own Funds:** The sum of the excess of assets over liabilities plus subordinated liabilities.
- **Basic SCR/Basic Solvency Capital Requirement:** The SCR before allowance for the adjustments for loss absorbing capacity and operational risk.
- **BEL/Best Estimate Liability:** The expected value of all future cashflows generated from current contracts discounted to allow for the time value of money using the Risk-Free Rate. The cashflows include premium income, expense outgo, tax, benefit payments and all cashflows relating to the policyholders' unit-linked investment portfolios. The assumptions used in the calculation are realistic – neither prudent nor optimistic. Where the Best Estimate Liability is shown in Appendix 1 this excludes the unit value, in line with guidance provided by the Prudential Regulation Authority (PRA) on the completion of the Quantitative Reporting Templates.
- **Delegated Act:** Commission Delegated Regulation (EU) 2015/35 of 10 October 2014 as implemented into UK law. Following the UK's withdrawal from the European Union (EU), modifications to defined terms that were used in the Solvency II Delegated Regulation are set out in the Financial Services and Markets Act 2000 (Amendment) (EU Exit) Regulations 2019.
- **Group or IHP Group:** IntegraFin Holdings plc and its direct and indirect subsidiary companies.
- **IAD:** Integrated Application Development Pty Ltd.
- **IFAL:** Integrated Financial Arrangements Ltd.
- **IHP:** IntegraFin Holdings plc.
- **ILInt:** IntegraLife International Limited.
- **ILUK:** IntegraLife UK Limited.
- **ISL:** IntegraFin Services Limited.
- **Key Function:** Important and business critical functions of an organisation. The Solvency II Directive has defined four functions of the system of governance as key functions - Risk Management, Internal Audit, Actuarial and Compliance. Each key function is required to have a designated key function holder who will be subject to notification requirements to the regulator.
- **Loss Absorbing Capacity of Deferred Taxes:** An adjustment to the Basic SCR to reflect the change in deferred taxes that would arise following an instantaneous loss broadly equal to the sum of the Basic SCR and operational risk amount.
- **Loss Absorbing Capacity of Technical Provisions:** An adjustment to reduce the SCR to reflect the impact of reducing future discretionary benefits (applies to with-profits funds only so not applicable for ILUK).
- **MCR/Minimum Capital Requirement:** A minimum level of required capital below which supervisory intervention will automatically be triggered. The MCR is defined by a formula with a lower/upper bound of 25%/45% of the SCR respectively.

- **ORSA/Own Risk and Solvency Assessment:** A key component of the Pillar 2 requirements of Solvency II. The ORSA is a process designed to assess an organisation's risks and overall solvency needs beyond the Pillar 1 requirements. The ORSA process comprises a number of sub processes and procedures.
- **Own Funds:** The sum of Basic Own Funds and Ancillary Own Funds. For ILUK this simplifies to the excess of total assets over total liabilities.
- **Prudent Person Principle:** The rules governing how investments are to be made in line with the Solvency II requirements, as implemented in Rules 2 to 5 of the Investments Part of the PRA Rulebook for Solvency II Firms.
- **Reconciliation Reserve:** A reporting item to reconcile the Solvency II Own Funds and the accounting balance sheet. This is calculated as the excess of Solvency II assets over liabilities, with the ordinary share capital and share premium account deducted.
- **Risk-Free Rate:** The term structure rates used to discount cashflows in the calculation of the Best Estimate Liability. The rates are derived from interest rate swaps adjusted for credit risk.
- **Risk Margin:** The measure added to the Best Estimate Liability to reflect the cost of holding capital over a period of run-off of the liabilities to ensure that the value of Technical Provisions meets the amount that an independent organisation would require to take over and meet all the obligations arising from the existing business.
- **Solvency II Directive:** EU Directive 2009/138/EC on the taking up and pursuit of the business of Insurance and Reinsurance. The requirements applicable to UK firms are implemented in the PRA Rulebook for Solvency II Firms.
- **SCR/Solvency Capital Requirement:** The term for regulatory capital on a Pillar 1 basis. The SCR is calculated on a going concern basis and represents the amount of capital that is required to withstand a 1 in 200 year event over a 1 year time horizon. The SCR can be calculated either in accordance with the Standard Formula following prescribed rules or by an internal model which is developed by the organisation (requires regulatory approval).
- **Standard Formula:** The set of prescribed rules used to calculate the regulatory SCR where an internal model is not being used. The high level structure of the Standard Formula is set out in the Solvency II Directive – further details of the formula are set out in the associated regulations.
- **Surplus Capital:** The excess of Own Funds over the SCR.
- **Technical Provisions:** The sum of the Best Estimate Liability and Risk Margin for existing business. The Technical Provisions are set at a level that an organisation would need to pay to another insurance organisation in order for them to fully accept the transfer of the related insurance obligations.
- **Transact:** The investment platform service operated by IFAL.

## Solvency and Financial Condition Report

### Introduction

This Solvency and Financial Condition Report (SFCR) for IntegraLife UK Limited (ILUK or the Company) has been prepared to meet the regulatory reporting requirements under the Solvency II regime which came into force on 1 January 2016.

The SFCR has been prepared on the basis of the financial information and risk assessments as at 30 September 2022 (the reporting date) and is presented to the ILUK Board for their review, challenge and approval.

This report fully meets all of the requirements for the SFCR as set out in the Solvency II rules:

- Solvency II Directive [2009/138/EC], as implemented in the PRA Rulebook for Solvency II firms
- Delegated Regulation [EU 2015/35], as implemented into UK law
- Commission Implementing Regulation [EU 2015/2452]
- Guidelines on Reporting and Public Disclosure.

The structure of this report follows the prescribed structure as set out in Annex XX of Delegated Regulation [EU 2015/35].

The Solvency II regime was transposed into UK law and came into force on 1 January 2016. It has largely been maintained in UK law following the UK's withdrawal from the EU and is now referred to as the UK Solvency II regime. This report has been prepared in accordance with the UK Solvency II regime. HM Treasury and the Prudential Regulation Authority are currently consulting on potential reforms to the UK Solvency II Regime.

### Summary

Over the reporting period ILUK recorded a profit of £25,464k after tax (2021: £27,390k). The value of policyholders' asset portfolios (Funds Under Direction) as at 30 September 2022 was £19,972,942k (2021: £20,853,689k). There were positive net inflows<sup>1</sup> of £1,622,792k (2021: £1,873,852k) over the reporting period.

ILUK's Own Funds in the Solvency II balance sheet were £244,021k (2021: £268,665k) at the reporting date. The regulatory capital requirement, the SCR, was £186,904k (2021: £214,133k) giving surplus funds of £57,117k (2021: £54,532k). The movements in Own Funds and the SCR are mainly driven by investment movements on existing business, new business, changes in lapse rate and expense assumptions, pricing changes, movements in the symmetric adjustment, risk free rates, foreseeable dividends and dividends paid. These changes are explored further in sections D and E.

The Solvency II rules allow companies to make various adjustments (transitional arrangements) to their valuation assumptions. ILUK has elected to not take advantage of these options, and as such the results presented in this report reflect the Solvency II requirements with no transitional arrangements applied.

The COVID-19 pandemic has led to a number of changes to the business, which are covered in section A.1.7.

The Company's entire issued share capital was distributed by its immediate parent company, IFAL to its ultimate parent company IHP, on 1 July 2022. As IHP was already ILUK's ultimate parent company this did not amount to a change of control. At the same time, ILUK established its own Audit and Risk

<sup>1</sup> Net inflows are calculated based on premiums written minus claims incurred, in line with figures shown in template S.05.01.02. The figure for claims incurred differs from the figure for claims paid in the IFRS accounts.



Committee, bringing its oversight of audit and risk matters more visibly under the Company's own control.

There have been no material changes to ILUK's, risk profile and capital management over the reporting period.

## A. Business and Performance

### A.1 Business

#### A.1.1 The Company

ILUK is a UK life insurance company. It is authorised to undertake long term insurance business by the PRA under Firm Reference Number (FRN) 110344. It is regulated by the PRA and the Financial Conduct Authority (FCA).

The PRA can be contacted at:  
Prudential Regulation Authority  
20 Moorgate  
London  
EC2R 6DA

The FCA can be contacted at:  
Financial Conduct Authority  
12 Endeavour Square  
London  
E20 1JN

#### A.1.2 The Group

Headed by IntegraFin Holdings plc (IHP) the primary business of the Group is the provision of "Transact", a UK financial adviser investment platform service.

IHP is incorporated in England & Wales (company number: 8860879). The registered office is 29 Clement's Lane, London EC4N 7AE.

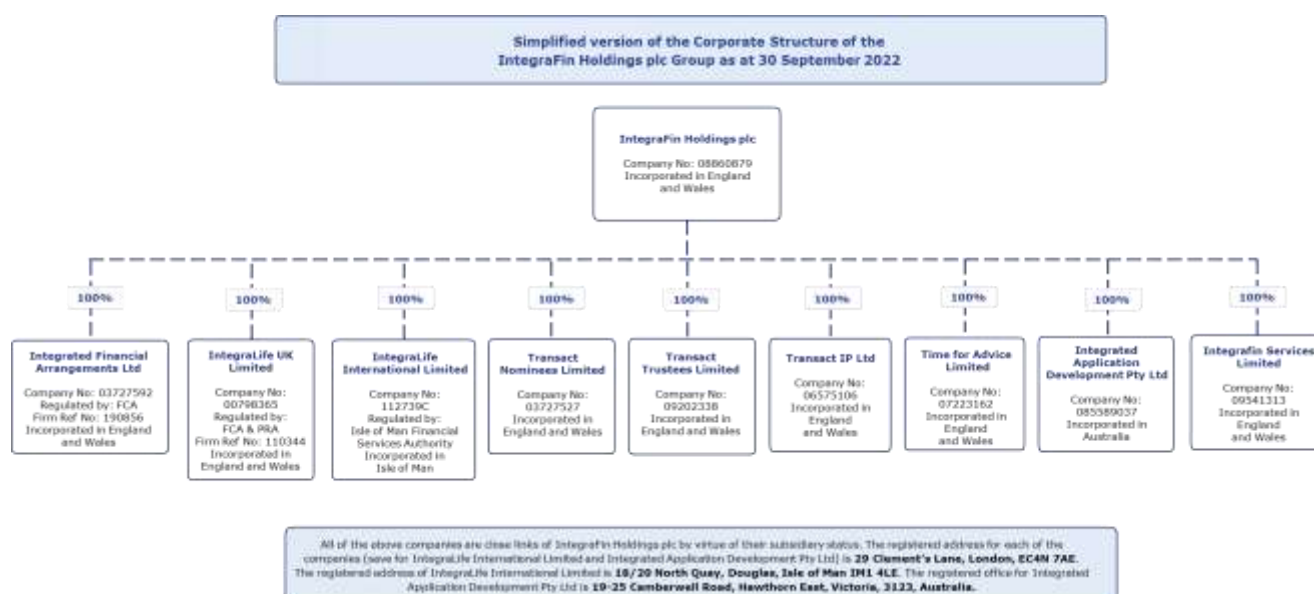
IHP is a publically listed company with a primary listing on the main market of the London Stock Exchange. No shareholder has a qualifying holding of greater than 10% of IHP's capital as at the reporting date. IHP is not an insurance holding company as defined in the PRA Rulebook, and as such, Solvency II Group reporting is not carried out.

IHP owns ILUK, Integrated Financial Arrangements Ltd (IFAL), IntegraLife International Limited (ILInt), IntegraFin Services Limited (ISL), Integrated Application Development Pty Ltd (IAD), Transact IP Limited (TIP), Objective Asset Management Limited (OAM), Objective Wealth Management Limited (OWM), Objective Funds Ltd, Transact Nominees Limited (TNL), Transact Trustees Limited (TTL) and Time for Advice Limited (T4A) as wholly owned subsidiaries.

The two other regulated entities within the Group are IFAL and ILInt. IFAL is authorised in the UK by the Financial Conduct Authority (FCA) as an investment firm (defined as a non-SNI MIFIDPRU investment firm). ILInt is an offshore life insurer authorised to undertake long term insurance business by the Isle of Man Financial Services Authority.

IFAL provides wrapper administration, custody, trading and settlement services to ILUK. IFAL procures these services from ISL. ISL, a wholly owned subsidiary of IHP, provides all other services to ILUK through Third Party Administrator (TPA) agreements.

A simplified diagram of the corporate structure as at the reporting date is set out below.



The entire issued share capital of ILUK, ILInt, TNL, TTL, OWM and Objective Funds Ltd were distributed by its immediate parent company, IFAL, to its ultimate parent Company IHP, on 1 July 2022. As IHP was already ILUK's ultimate parent company this did not amount to a change of control.

There were no other changes in the Group structure during the reporting period.

### A.1.3 ILUK's business purpose

ILUK's purpose is to provide the onshore, long-term insurance business, tax efficient savings wrappers to the clients of IFAL as an integral part of the investment platform that trades as Transact.

Thus ILUK is complementary to the other tax efficient savings elements of the Transact platform (the platform) offering, with the non-insured elements being offered directly by IFAL through ISA and SIPP authorisations and the offshore insurance contracts being provided to the platform by ILInt.

ILUK only writes unit-linked contracts and has only unit-linked insurance business in force. Linked assets are invested as per the policyholders' instructions and the Company fully matches 100% of the assets underlying the unit-linked products so there is no asset-liability mismatch risk.

ILUK's income is almost entirely derived from its charges. These charges can be split into three main types: annual management fees (ad valorem fees based on the value of assets and cash linked to policies), wrapper fees (flat fees differentiated by wrapper type) and transaction fees (percentage charges applied to the value of assets purchased).

### A.1.4 Lines of business and geographical areas

All of ILUK's business is written in the line of business defined by the Solvency II rules, 'Index-linked and unit-linked insurance'. All new policies over the reporting period were written in the UK.

### A.1.5 ILUK's external auditor

ILUK's external auditors are:

Ernst & Young LLP  
25 Churchill Place  
Canary Wharf  
London  
E14 5EY

### A.1.6 Significant external events over the reporting period

The following sections summarise the key changes that have occurred in the external environment over the reporting period that have had a material impact on ILUK.

#### A.1.6.1 Tax issues

##### Pandemic cost and cost of living rises

Removal of the increase in National Insurance rates and the repeal of the Health and Social Care Levy are the only proposals announced in the October 2022 Mini-Budget that still remain, but despite the reversal of the other proposed tax cuts we still await to see how the huge public spending sum paid during the pandemic and now being paid to bolster individuals against the impact of the sharp cost of living increase is to be covered – there may be further announcements in the near future from the most recently appointed Chancellor.

A number of recommendations have been made over previous years (mainly by the Office for Tax Simplification which has now been abolished) concerning making changes to capital gains tax and inheritance tax and we are still waiting to see if any changes will be announced. The taxation of pensions has also been left alone for a number of years now and so there remains the possibility of changes with regard to tax relief of contributions or the tightening of the current inheritance tax rules that apply on death.

##### New minimum pension age

From April 2028 all members of the Transact pensions will not be able to access their benefits until achieving age 57 (unless they have an existing protected early retirement age or can satisfy the ill-health condition).

This is the case for most personal pension schemes although a few have rules that enable some members to still take benefits from age 55 after 5 April 2028.

##### Investment bonds in trust

All non-exempt express trusts must now register on the HMRC Trust Registration Service (TRS) – this applies now whether or not tax is or has been payable.

We cannot accept investment business from a new trust client unless we are provided with evidence that the trust has been registered. It remains to be seen whether or not we will need to obtain this evidence in respect of existing trust clients.

#### A.1.6.2 External factors impacting inflows

##### New pension transfer scam regulations

As providers and advisers have become accustomed to the new requirements for transfers out, levels of frustration with the extra time that the additional due diligence can add to the process have reduced, and the new process is much more embedded.

The process is now more 'business as usual' and the potential threat to transfer business volumes has declined, albeit a transfer will in many cases take longer as clients are referred to MoneyHelper for scams guidance. We have, however, sought to build a clean list of schemes to whom we are able to transfer without the need for the additional due diligence so that these transfers will be processed as before.

#### Defined benefit transfers

Inflows of defined benefit transfers to the Personal Pension remain significant despite increased regulatory focus and the impact of the cost of professional indemnity cover for advisers.

#### **A.1.6.3 Post departure of the UK from the EU**

ILUK has a small number of policyholders that are resident in the EU. Depending on the country, these policies are either in 'run off' (with the period determined by the competent regulatory authority for the EU member state in which the policyholder resides, although for the majority of countries, it is until surrender); or, in a limited number of countries, policies will need to be closed or transferred away. ILUK has not taken on any new EU resident policyholders since leaving the EU.

#### **A.1.6.4 Operational and cyber resilience**

Enhancing the operational resilience of the financial sector remains a strategic priority for the regulators. Firms must invest significantly in their systems to ensure that they are fit for purpose, resilient and robust, and that any potential harm to consumers and markets is minimised. The PRA and FCA's joint Operational Resilience policy came into force on 31 March 2022 with a three year transitional period. The policy is based on the assumption that from time to time, disruptions will occur that prevent firms from operating as usual.

Firms, including ILUK, have now identified important business services which, if disrupted, could cause intolerable harm to clients or pose a risk to the soundness, stability or resilience of the UK financial system or the orderly operation of financial markets (FCA); or could pose a risk to the firm's safety and soundness; or an appropriate degree of protection for those who are or may become the firm's policyholders (PRA). Firms have also had to set impact tolerances for each important business service and carry out mapping and testing to identify any vulnerabilities.

Our operational resilience programme has moved into the transitional delivery phase. More work is being done to finalise the scenarios and to build a testing timeline for the remaining time between now and March 2025. The scenarios will be increasing in complexity over time. The implementation period will be used to enhance and refine the approach to all aspects of the policy. Ensuring the resilience of third parties that insurers rely on is also crucial. The regulators will continue to review firms' programmes and their implementation.

Firms must continue to notify the FCA of any matter which could have a significant adverse impact on the firm's reputation or which could affect the firm's ability to continue to provide adequate services to its customers (including material "service degradation incidents" e.g. operational disruptions).

Under the PRA's Supervisory Priorities for Insurance Firms, the PRA expects firms to develop their security controls and capabilities to manage the increasing risk of cyber threat.

The FCA wants to see a reduction in the investment scams perpetrated or facilitated by regulated firms. It expects firms to have strong control and oversight arrangements to try and prevent fraud and scams, make efforts to raise awareness amongst customers and make the regulators aware of any incidents.

#### A.1.6.5 Consumer Duty and Vulnerable customers

The FCA is introducing rules to create a consumer duty owed to retail customers by persons authorised under the Financial Services and Markets Act 2000 to carry-on regulated investment activity by way of business. To support compliance with the duty, the FCA is also introducing rules about how an authorised firm's management and board should oversee and assure itself that the firm is meeting its duty and securing the right outcomes for its retail customers. The consumer duty applies to and will impact ILUK, its Senior Management Function Holders and code staff.

The consumer duty will have three key elements: a new consumer principle, which will reflect the overall standards of behaviour the FCA expects from firms; new rules that would require three key behaviours from firms (taking all reasonable steps to avoid foreseeable harm to customers; taking all reasonable steps to enable customers to pursue their financial objectives; and acting in good faith); and an additional set of rules and guidance in relation to communications, products and services, customer service and price and value.

The new consumer duty marks a significant shift in the regulation of UK retail financial services and the work needed to prepare for the new rules will be significant for many firms. There is also a relatively short time-scale before firms must be fully compliant with the rules (by July 2023).

Protecting vulnerable clients continues to be a key priority for the FCA. Firms must be able to demonstrate how their culture, policies and processes ensure the fair treatment of all consumers, including those who are vulnerable. For these purposes, a vulnerable consumer is defined as someone who, due to their personal circumstances, is especially susceptible to harm, particularly when a firm is not acting with appropriate levels of care. Key drivers which may increase the risk of vulnerability are: health, life events, capability and resilience.

The FCA recently published some information for firms on good practice on the fair treatment of vulnerable clients (further to their Guidance published in 2021), as well as areas some firms need to improve. The FCA specifically noted that it is expecting the number of vulnerable clients to increase due to the rising cost of living. The FCA expects all firms to provide their customers with appropriate support and care.

Treating vulnerable clients fairly and in a way that supports their needs is in line with the Consumer Duty. A key part of the Consumer Duty is a requirement for firms to:

- put good consumer outcomes at the centre of their business
- be able to demonstrate those outcomes are being met
- focus on the diverse needs of their customers at every stage of the customer journey.

The FCA expects to see improvement in relation to vulnerable clients in the following areas: produce, share and regularly review management information on the outcomes firms are delivering for customers in vulnerable circumstances; consider the needs of vulnerable customers when developing products and services and across the entire customer journey; and for senior leaders to drive strategies and create the right cultures.

ILUK is carrying out a gap analysis against the Consumer Duty requirements, and will ensure that any changes are embedded in the business prior to July 2023. It is noted that as many of the requirements formalise existing regulatory expectations, the business is already compliant in these areas.

#### **A.1.6.6 Environmental, Social and Governance strategy and climate change**

##### Climate change

Climate change presents a material and increasing financial risk to firms and to the financial system. Minimising the future risks from climate change remains a key PRA priority. The PRA considers that firms should take a forward-looking, strategic and ambitious approach in managing climate-related financial risks across their business, this approach should be proportionate to the scale of the risks and the complexity of a firm's operations. The PRA expects firms to refine and innovate to better integrate climate-related financial risk management across their organisation. From 2022, the PRA's approach to climate-related financial risk will switch from assessing implementation, to actively supervising against the threats.

The FCA has consulted on a climate-related financial disclosure regime for asset managers, life insurers and FCA-regulated pension providers (including platforms), consistent with the Task Force on Climate-related Financial Disclosures recommendations. The key elements are annual entity-level disclosures; and annual product or portfolio-level disclosures. There will be a phased implementation, with first public disclosures to be made by 30 June 2023. Our current interpretation of the rules is that these rules will not apply to ILUK at this stage, primarily due to the thresholds that need to be met before disclosures need to be made. However, disclosures will be provided at a Group level.

##### Diversity and Inclusion

The PRA, Bank of England and FCA recognise the value of Diversity and Inclusion ("D&I") in improving the quality of decision-making, leading to better consumer outcomes and safety and soundness. They expect firms to take D&I seriously. To support efforts to move the dial in the financial sector, the FCA and PRA published a joint Discussion Paper on D&I in July 2021. We expect a consultation paper to be published shortly.

The regulators want the following outcomes across the financial services sector: more diverse representation at all levels; to foster cultures that are inclusive so that staff can share their diverse experiences and backgrounds; and that the design and delivery of products reflect the diverse needs of consumers, offer fair value and are delivered in a fair and accessible way. The regulators also expect to see wider data collection by firms on the D&I of their workforce.

#### **A.1.6.7 Regulatory change**

The PRA continues to review Solvency II, with the intended aims of a lower risk margin, a strengthened matching adjustment with wider eligibility, and improved, more proportionate reporting and approval requirements. They are working with HM Treasury to deliver a package of reforms that will reduce the regulatory burden on firms and has incentives aligned with prudent risk management and with UK Government priorities.

The PRA has recently published a discussion paper in light of the UK Government's Future Regulatory Framework Review. This proposes a model in which UK financial services regulators lead on developing regulatory requirements for firms; a new statutory objective to facilitate the long-term growth and international competitiveness of the UK economy; and incorporation of climate change into existing regulatory principles to ensure sustainable growth. In the discussion paper, the PRA sets out its ambition to be a strong, accountable, responsive and accessible policymaker.

#### **A.1.6.8 Effects of Ukrainian conflict**

Sanctions relating to Russia continue to be enforced and ILUK has controls in place to ensure the sanctions regime is respected.

The FCA has permitted authorised fund managers to create separate unit classes (“side pockets”) for retail investment funds affected by the invasion of Ukraine. This is a response to the practical challenges faced by funds in disposing of Russian and Belarussian assets in the context of suspensions and extensive global sanctions. IFAL and ILUK are able to facilitate the holding of funds with side pockets.

#### **A.1.6.9 Pensions dashboard**

Pensions dashboards will be secure digital interfaces that enable consumers to find and view simple information about all of their pensions (state, work-related and personal) that are not yet in payment, in one place. The framework to establish the pensions dashboard is in the Pension Schemes Act 2021.

The FCA published a consultation paper (CP22/3) in February 2022 proposing new rules, which were finalised by the FCA in policy statement (PS22/12), “Pensions Dashboards rules for pension providers”, issued in November 2022. These require FCA-regulated pension providers to:

- Complete connection to the digital architecture operated by the Pensions Dashboard Programme – which is a function of the Money and Pensions Service
- Be ready to receive requests to find pensions, and search records for data matches
- Supply information about personal and stakeholder pensions to the consumer’s chosen pensions dashboard.

ILUK has a programme of work established to meet the implementation requirements by August 2023.

The Money and Pensions Service will finalise the data, technical, design and reporting standards that pension providers are required to adhere to under the FCA's rules. It will also publish a Code of Connection that encompasses security, service and operational standards.

#### **A.1.6.10 Improving outcomes from workplace pensions**

The FCA has found evidence that some non-workplace pensions (“NWP”) consumers find it difficult to identify appropriate investments; and/or leave large amounts of their pension pot in cash. Also, their data suggests that an increasing proportion of new NWP business is non-advised. The FCA therefore recently consulted on measures to help consumers with non-workplace pensions (“NWP”) build their pension savings for retirement.

The proposed rules will require firms to:

- Offer non-advised consumers buying a NWP a ready-made, standardised investment solution (a “default option”), and to make this available alongside other investments.
- Send a cash warning to both advised and non-advised consumers with significant and sustained levels of cash (or cash-like assets) in their NWP to warn them that their pension savings are at risk of being eroded.

Rules will be made this year and providers would have 12 months to implement the proposals. The FCA will then carry out a post-implementation review no earlier than 2024.



### **A.1.7 Living with COVID-19 operations**

#### **A.1.7.1 Principal risks and uncertainties**

Throughout the year, ILUK and the wider IHP Group have been managing operations against the backdrop of the ongoing COVID-19 pandemic. The initial business continuity measures and subsequent revised operating procedures have continued to ensure the effective running of our operations during the UK Government-imposed "lock downs". The UK Government announced in February 2022 the removal of all legal requirements to self-isolate following a positive COVID-19 test forming part of the UK Government's strategy for living with COVID-19. The possibility of further COVID-19 outbreaks remains, however, the Group has worked hard to support the wellbeing of our colleagues and to maintain the quality services expected of us; we remain responsive and confident that we will make the management of client portfolios efficient, simple and secure.

#### **A.1.7.2 Our people**

The Group has maintained a consultative and cautious approach ensuring staff views are canvassed and fully reflected upon when considering the best operating approach for the Company and the staff in balance. The Group implemented, for London based staff, a six month hybrid working pilot based on a 3 days home working and 2 days office working model. Following extensive staff and management engagement the approach was formally adopted in August 2022 and now forms part of the standard operating model.

Maintaining our strong culture is important to the business as well as staff, with this in mind the Group has implemented a "People Platform" for UK based staff. This is sponsored by the Group Chief Financial Controller with support from other members of the senior management team; its purpose is to ensure that we enhance our staff experience through a range of different people initiatives and to provide staff with a platform to contribute their views and ideas. We recognise the importance of regular and informative communications and we have maintained the dedicated UK staff portal, "Transact Together", which provides a central point of information for process changes, key policies, health and well-being advice and support and useful tips to help colleagues.

#### **A.1.7.3 Our operating procedures**

Upgrades made to the IT architecture, the wireless communication infrastructure and software security tools, which support the dual office and home working model have all been implemented. The experience drawn from the "lock-down" period has resulted in the Group becoming even more risk aware of its business processes and controls. It has developed a series of responses that have delivered efficiencies and an ongoing capability and resiliency that is able to maintain its important business services under the new operating model.

#### **A.1.7.4 Our IT systems and infrastructure**

Maintaining the security and integrity of our IT systems is of paramount importance to us and our client and adviser base. The increased threat from cyber-attacks remains high on the agenda and to this end we continue to reinforce our colleagues' awareness of virus and phishing threats as well as increasing the level of monitoring and surveillance controls. Our systems have remained resilient and this has allowed us to maintain all of our key business services throughout the whole period. In addition, we have delivered enhancements to our platform service Transact Online (TOL), strengthening the adviser interface and reducing processing times. By embracing developments in our system, such as electronic document uploads and "guided applications", we have further reduced our paper based processing requirements.

Our IT team has continued to provide support to the business with all members of staff having remote access via corporate computer equipment. The IT support team continues to enhance the functionality and resiliency of the network link for remote working. The IT infrastructure strategy continues to be implemented with two new datacentres expected to be fully operational before the end of 2022, removing site dependency at Clement's Lane and the primary external datacentre site. In conjunction, the Wi-Fi network has been enhanced together with the installation of additional communication and video conference facilities across the head office campus site. These measures support the flexible working arrangements of the Group.

The experience drawn from the COVID-19 pandemic has supported the Group and ILUK to build and implement resilient operational processes and procedures with confidence that our business is sufficiently responsive to meet ongoing operational requirements.

#### **A.1.7.5 Regulation and the economic impact**

The PRA has lifted regulatory constraints implemented in response to COVID-19. However, the Ukraine/Russia war has sent inflationary and economic shockwaves around the globe, impacting energy prices and supply chains. The changes in Prime Minister in the UK have created a degree of market volatility as the UK Government wrestles with the appropriate balance in policy towards tax and fiscal support at a macro-economic level for both individuals and businesses. Further tensions exist between the US and China on trade agreements. Collectively these geopolitical and economic factors are impacting bond and equity markets. Within the UK, the economic environment remains challenging with increases in the inflation rate putting considerable pressure on the cost of living and the expense base of the company.

Due to the nature of the policies written by the Company, i.e. carrying limited mortality risks, its profitability arises primarily from charges on the assets held in the linked policies less the expenses of administering those policies. Thus, the predominant risk types arising for the Company are lapse risk, expense risk, market risk and operational risk.

The Actuarial and Risk Management teams continue to work closely with the Board to ensure the appropriate financial analysis is completed prior to the payment of dividends. Throughout the period, ILUK has continued to be able to make, and has made dividend payments.

## **A.2 Underwriting performance**

### **A.2.1 Underwriting statement**

As ILUK only writes unit-linked investment contracts and fully matches 100% of the assets underlying the unit-linked products, a presentation of premiums and claims as provided in Quantitative Reporting Template S.05.01.02 only provides limited information on the Company's performance over the reporting period. Instead, a presentation of operating profit based on the IFRS financial statements is provided below, with a reconciliation to IFRS profit provided in section A.4.

(£000)	2022	2021
<b>Revenue</b>		
Fee income	56,901	53,266
Cost of sales	(382)	(329)
<b>Total income</b>	<b>56,519</b>	<b>52,937</b>
<b>Expenses</b>		
Administrative expenses	(28,279)	(21,839)
Credit loss allowance on financial assets	(20)	(8)
<b>Total expenses</b>	<b>(28,299)</b>	<b>(21,847)</b>
<b>Operating profit</b>	<b>28,220</b>	<b>31,090</b>

### A.2.2 Overall underwriting performance over the period

Fee income has increased due to an increase in the average value of policyholders' asset portfolios over the year, which includes new business written in addition to changes in in-force policy asset values and in-force policy decrements. The increase in administrative expenses over the year includes non-underlying expenses of £3,439k (2021: £0k), based on payment of VAT and associated interest to HMRC, as explained below.

In January 2020 the Group received notice from HMRC that the inclusion of IAD in the UK VAT group was terminated with effect from 16 July 2016. The Group included IAD and its UK branch in the UK VAT group having taken specialist advice to ensure its actions were in accordance with the relevant laws. The consequence of the exclusion of IAD from the UK VAT group is that the services provided by IAD would now be subject to reverse-charge VAT.

The Group paid the VAT and interest in September following HMRC's second review. Though the Group intends to appeal the decision, the full cost has been recognised in the current year, and apportioned across the relevant companies in the Group. VAT will continue to be paid throughout the appeal process.

## A.3 Investment performance

### A.3.1 Investment income and return

The Company's non-linked investments are held in cash at a range of UK regulated banks, an intra-Group loan and in Gilts. Investment income is therefore interest on cash, loans and Gilts. Interest rates increased over the reporting period, leading to the increase in investment income. Investment return is also related to the same non-linked assets.

Linked investments held for the benefit of policyholders are invested as per the advisers', discretionary investment managers' or policyholders' instructions and underlying investments in policyholders' asset portfolios predominantly include a broad selection of equities, debt securities and property.

<b>(£000)</b>	<b>2022</b>	<b>2021</b>
Investment income	800	237
Investment return	(40)	(11)
Policyholder investment returns	(2,334,633)	2,669,562
<b>Profit on investment activities</b>	<b>(2,333,873)</b>	<b>2,669,788</b>

The decrease in policyholder investment return is due to poor market performance over 2022.

### A.3.2 Investments in securitisation

ILUK has no investments in securitisation.

## A.4 Performance of other activities

A reconciliation of the operating profit and loss on investment activities is reconciled to the IFRS profit before tax in the table below.

<b>(£000)</b>	<b>2022</b>	<b>2021</b>
Operating profit	28,220	31,090
Profit (loss) on investment activities	(2,333,873)	2,669,788
Net income (loss) attributable to policyholder returns	(36,133)	33,735
Policyholder taxation	38,498	(31,015)
Change in investment contract liabilities	2,514,701	(2,484,755)
Fee and commission expenses	(180,068)	(184,807)
<b>IFRS profit before tax</b>	<b>31,345</b>	<b>34,036</b>

Net income (loss) attributable to policyholder returns comprises amounts deducted from policyholders to cover policyholder tax charges, other liabilities and recoveries of tax from HMRC. This figure is significantly impacted by the investment performance of the unit-linked assets. The positive figure for policyholder taxation in 2022 reflects the reserve held of tax charges previously taken from policyholders, where tax is no longer expected to be due based on market movements.

Fee and commission expenses relate to payments to third parties from policyholder portfolios, principally to their financial advisers, based on agreements made directly between the policyholder and their advisers.

## A.5 Any other information

All relevant and material items are covered in previous sections.

## B. System of governance

### B.1 General information on the system of governance

#### B.1.1 Introduction

ILUK's system of governance is consistent with the approach adopted by all Group companies and in line with regulatory expectations. This includes the Risk Management Policy and Framework which is applied on a Group basis. The remainder of this section describes the Group's system of governance – which directly applies to the legal entity, ILUK.

The IHP Board determines the overall strategic direction of the Group's companies and is responsible for the overall management of the Group's business operations. IHP's Board is its main decision making and review body and has overall responsibility for approving Group risk appetite and risk management objectives and policies. ILUK's Board is ILUK's main decision making and review body – it will, where appropriate, contribute to and adopt the strategies, policies and procedures as recommended by the IHP Board. Further, the ILUK Board will consider and scrutinise advice from the IHP Board. The ILUK Board is responsible for approving ILUK's risk appetites and for ensuring ILUK's risk appetites do not cause any conflicts with the Group's risk appetites.

#### B.1.2 Committees and fora

The ILUK and IHP Boards are supported by a number of Board committees. As at the reporting date, the committees comprised:

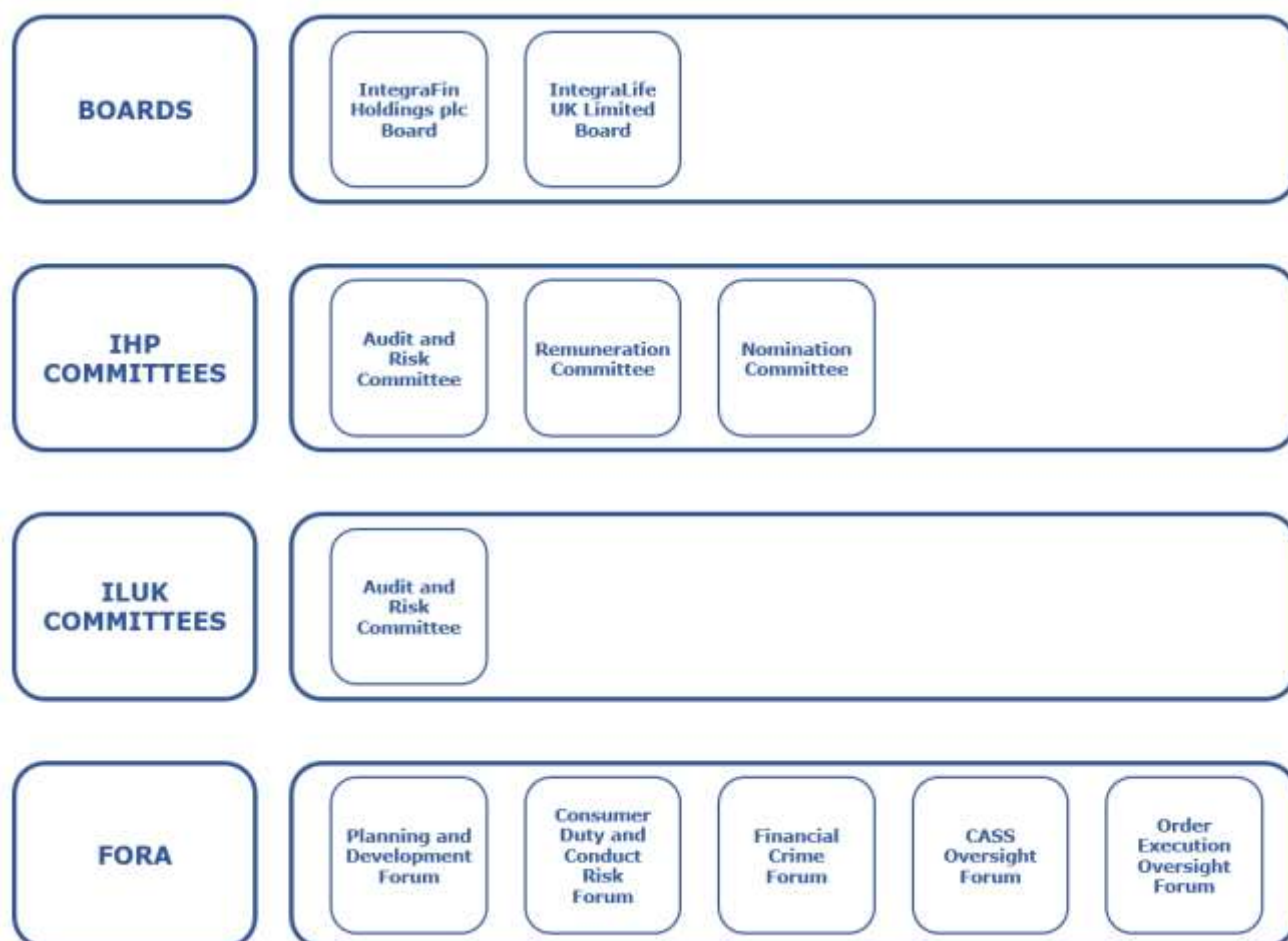
- IHP Audit and Risk Committee
- IHP Remuneration Committee
- IHP Nomination Committee
- ILUK Audit and Risk Committee.

The Chief Executive Officer of IFAL has established five fora as at the reporting date from which ILUK draws information and oversight assurance:

- Planning and Development Forum
- Consumer Duty and Conduct Risk Forum (previously the Conduct Risk and Treating Customers Fairly (TCF) Forum)
- Financial Crime Forum
- CASS Oversight Forum
- Order Execution Oversight Forum.

Either the ILUK CEO or the Chief Actuary is a member of all five fora.

This governance structure is illustrated in the following diagram.



### B.1.3 Roles and responsibilities of Key Functions

The Group operates a 'three lines' risk governance model which provides at least three stages of oversight to ensure that the Company operates within the risk appetite defined by the ILUK Audit and Risk Committee and approved by the ILUK Board. There are four key functions within the three lines model on which ILUK place significant reliance – Compliance, Group Risk Management, Actuarial, and Group Internal Audit. A summary of the roles and responsibilities of each is set out in the rest of this section.

#### Compliance Function

The Compliance Function provides oversight as part of the second line within the model. It is responsible for ensuring that the ILUK Board and senior management understand and meet the letter and spirit of its relevant statutory and regulatory obligations and can demonstrate that it is doing so.

The Compliance Function maintains a Compliance Plan which sets out its responsibilities and duties along with major areas of activity for the current calendar year.

The Compliance Function is empowered by the Group Boards to receive sufficient information and to have access to key individuals, data, books and records and to have sufficient resources to carry out its responsibilities effectively.

The Platform Group Head of Compliance escalates regulatory issues (as needed) related to ILUK to the ILUK Chief Executive Officer, the ILUK Audit and Risk Committee, and the ILUK Board, as appropriate, either directly or through the Group Counsel.

### Risk Management Function

The Group Risk Management Function forms part of the second line within the model. It is responsible for facilitating and providing support to the Group's risk management process, giving advice and guidance on best practice to the business.

The Group Risk Management Function has a key role in establishing the Group Risk Management Framework and Group Risk Management Policy which ensure that risks are appropriately controlled and mitigated and that appropriate risk behaviours are being demonstrated consistently across the business.

The Group Risk Management Function assists the business in the identification, assessment and reporting of risk exposures; it monitors the effective management of these against the agreed Board risk appetites. It will report on issues raised by this process and make recommendations on these and other risk matters. This reporting is achieved through a quarterly risk report provided by the Group Risk Management Function to the ILUK Audit and Risk Committee. The Chair of the ILUK Audit and Risk Committee subsequently informs the Board of any relevant and material issues for discussion and approval.

Responsibility for undertaking the Own Risk and Solvency Assessment (ORSA) process lies with the Group Risk Management Function.

### Actuarial Function

The Actuarial Function forms part of the first line within the model, and is responsible for coordinating the calculation of the Technical Provisions, ensuring the appropriateness of the data, assumptions and methodologies used and informing the Board of the reliability and adequacy of the calculation of the Technical Provisions. The Actuarial Function is also responsible for ensuring the validation of the Technical Provisions is undertaken independently of the calculations.

Other areas of responsibility of the Actuarial Function include providing input to the ORSA process, reviewing and analysing outputs of the ORSA process, as well as contributing to the conclusions and recommendations of the ORSA process, working closely with the Risk Management Function.

### Internal Audit Function

The Group Internal Audit Function forms the third line within the model, and is responsible for providing independent and objective assurance to those charged with governance of the Group (including the ILUK Audit and Risk Committee and the ILUK Board) that risks are identified, reported, and appropriately managed and controlled in accordance with Board approved risk appetite levels. The Group Internal Audit Function also aims to protect and enhance the value of the Group to help meet its objectives and advises executive management on ways of improving the effectiveness of governance, risk management, and internal controls. This is achieved by assessing, and providing assurance on, the effectiveness of the design and operation of controls in accordance with the documented procedures and policies of the Group, and the adequacy of processes to deliver compliance with applicable laws and regulations.

#### **B.1.4 Material changes in the system of governance**

The Company's entire issued share capital was distributed by its immediate parent company, IFAL to its ultimate parent Company IHP, on 1 July 2022. As IHP was already ILUK's ultimate parent company this did not amount to a change of control. At the same time, ILUK established its own Audit and Risk Committee, bringing its oversight of audit and risk matters more visibly under the Company's own control. Two additional Non-Executive Directors have been added to the ILUK Board, to ensure it has the expertise and capacity to be self-sufficient in oversight of Company activities.

#### **B.1.5 Remuneration policy**

The Remuneration Committee is established as a committee of the Board of Directors of IHP and its membership is comprised of independent non-executive directors of IHP who are also non-executive Directors of IFAL including the holder of SMF12. Its purpose is to review/set and/or agree the overall remuneration policy and strategy for the Group. The Remuneration Committee aims to align remuneration with the successful achievement of the Group's long-term objectives, while taking into account market rates and value for money. It also reviews the appropriateness and effectiveness of the Remuneration Policy with particular regard to best practice as well as regulatory and risk management considerations. The Remuneration Committee ensures that its decisions take into account the long-term interests of the Group's clients, advisers, shareholders, investors, suppliers and other stakeholders.

The Remuneration Committee also ensures that the structure of the remuneration for certain members of staff whose actions have a material impact on the risk profile of the Company, including the percentage of variable elements as a proportion of their total remuneration, is unlikely to lead to conflicts of interest that might encourage inappropriate risk-taking.

ILUK does not employ its own staff. Instead ILUK procures services from within the Group. IFAL provides wrapper administration, custody trading and settlement services to ILUK. IFAL procures these services from ISL. ISL provides all other services directly to ILUK. The level and form of remuneration (including pay awards and bonuses) for employees of ISL are proposed by the ISL Chief Executive Officer. All employees' pay awards are in the form of regular salaries and discretionary bonuses. In particular, no form of sales related commission is paid. The pay award and bonuses of the IHP Chief Executive Officer are proposed by the Chair of the IHP Board. These proposals are reviewed by the Group Counsel to ensure that they are in compliance with laws and regulations; by the Group Chief Financial Controller to test the methods and formulae used by HR to calculate individual bonus amounts and time served adjustments to ensure they are accurate and appropriate; and by the Head of Actuarial and Risk to ensure they do not encourage risk taking or misconduct. Their recommendations are considered by the Group's Remuneration Committee.

Historically, the bonus component of remuneration has comprised a fixed percentage of total remuneration. A target bonus is set annually by the Group. The bonus payable will be reduced from the target level if the Group's performance targets are not met. The resulting bonus remuneration is then payable to employees adjusted in line with their individual performance.

In FY23 the Group restructured reward for employees working on ILUK business such that a greater amount of reward is fixed but with the variable element linked more directly to individual performance assessed against performance criteria.

A Share Incentive Plan (that meets HMRC rules) is open to all Group staff except for employees of T4A who currently retain their own remuneration model, and a deferred bonus into shares is open to all staff at the discretion of the IHP Chief Executive Officer.



The pension component of remuneration is payable as a fixed percentage of salary with a further salary sacrifice option for those who wish to increase their pension contributions. The Group has no defined benefit pension schemes and there are no supplementary or enhanced early retirement provisions for any of the Group's senior management or directors.

### **B.1.6 Material transactions**

#### Dividends to IFAL

Over the reporting period ILUK paid dividends totalling £21,000k (2021: £19,000k) to IFAL, which was its parent company at the time that dividends were paid. ILUK has ensured that it complies with the PRA's expectations concerning dividends as set out in Supervisory Statement 4/18 "Financial management and planning by insurers". ILUK has not paid any dividends since becoming a direct subsidiary of IHP.

#### Other transactions with IFAL

IFAL charges ILUK a proportionate share of trading costs for the costs it incurs directly trading and settling assets for the Group.

The charges owed by ILUK to IFAL are reflected in ILUK's statement of financial position as an intercompany creditor and the balance is settled by ILUK each month.

#### Transactions with Transact IP Ltd

ILUK pays a royalty fee to TIP for the use of the Transact platform.

The charges owed by ILUK to TIP are reflected in ILUK's statement of financial position as an intercompany creditor and the balance is settled by ILUK each month.

#### Payments to ISL

ILUK has a TPA agreement with ISL to provide policy administration, tax, legal and regulatory compliance services. ILUK paid ISL £19,555k (2021: £17,822k) over the reporting period.

## **B.2 Fit and proper requirements**

### **B.2.1 Fit and proper**

The Group has a process for assessing the fitness and propriety of persons covered under the Suitability Policy (Members), and of other certified staff. An assessment of suitability (which includes the fitness and propriety assessment) is carried out during the recruitment phase and before any regulatory application is made, as well as at least annually.

Holders of Key Functions are Members who due to their position have considerable influence on the Group. These have been identified as individuals who have responsibility for the oversight and operation of the Internal Audit, Compliance, Risk Management, and Actuarial functions. A record of our Key Functions and the reasoning for their identification is maintained. This is reviewed at least annually or more frequently if there are any structural changes to the Group.

All Members are required to observe the applicable conduct standards as prescribed by the PRA and FCA. The Group will notify the PRA and FCA of any change in the fit and proper status of Members (including should instances arise, where Members have been replaced because they are no longer fit and proper), and of any breaches to conduct rules by Members and certified individuals.

## B.3 Risk management system including the Own Risk and Solvency Assessment

### B.3.1 Risk management strategy

Risk management is a key component of the Group's strategic management. Responsibility for risk management resides at all levels within our business, from the senior management team to departmental team managers and their staff. The Group Risk Management Policy and Framework defines the risk management roles and responsibilities. In turn these are incorporated into each employee's job description, ensuring on a day to day basis compliance with the code of conduct and the prescribed company plans, policies and prevailing regulatory and legislative requirements.

The Group's risk management strategy supports the business in making informed and risk based decisions.

The Group has identified the following risk principles:

- Risk strategy is set in conjunction with the annual business planning cycle to ensure it is aligned with the Group's strategic objectives.
- The Group will adopt a risk culture that has risk management informing all key strategic decision making.
- The Group will be proactive in understanding, assessing and managing risks to promote the achievement of its business objectives and principles.

### B.3.2 Risk management objectives

The Group is committed to a proactive approach to risk management. Risk management activity is aligned to the business plan objectives and priorities. Risk management is integrated into the Group's management processes and lies at the heart of its decision making.

The risk management framework further supports the achievement of the Group's objectives. Effective risk management helps to provide focus on the priorities of the Group and delivers better assessment of risk in the decision making process through open discussion about risks and opportunities. Risk management promptly identifies, measures, manages and reports risks that affect the achievement of the strategic, operational and financial objectives.

This includes reviewing ILUK's risk profile in line with the stated risk appetite and responding to new threats and opportunities that have the potential to cause harm in order to optimise returns.

### B.3.3 Risk management processes

The Board, through the ILUK Audit and Risk Committee, is responsible for and provides oversight of the Company's Risk Management Framework and ORSA process. The Board has adopted and embedded the Group's Risk Management Framework which provides a consistent approach to identification, assessment, mitigation and reporting of risks throughout the Company. The ORSA is a key part of the framework and by applying the ORSA process the Company actively manages its current and future risks.

The risk management process is illustrated below:



The ILUK Board determines the level of risk by setting risk appetites derived from the business strategy.

### B.3.4 Risk reporting

The Group Risk Management Framework sets out the following seven principles for risk reporting:

- providing information that allows users to make their own assessment of risk
- focusing on quantitative information
- thinking beyond the annual reporting cycle and updating information on changes in risks on a continuous basis
- keeping concise records of risks
- highlighting current concerns
- reviewing experience of risk in the current period
- integrating information on risk with other regulatory disclosures if applicable.

In the application of the Group Risk Management policy ILUK has established the following reporting cycles:

- Departmental risk register updates, with review and challenge by the Group Risk Management Function
- Risk Committee reports
- Board reports
- Project progress reporting
- Standardised Internal Reporting – Risk Rating Process.

The Group Risk Management Function drafts and presents reports to the ILUK Audit and Risk Committee and IHP Audit and Risk Committee at least on a quarterly basis. These reports include the latest summary of ILUK's risk profile.

### B.3.5 Risk procedures

Transact platform processes are mapped and procedures documented for inter and intra departmental processes. A standardised format and nomenclature is used in all Business Process Management work. Process maps include identification of the significant risks in the process and any risk mitigation that is in place. References used in the process maps can be tracked to those used to identify the risk in the risk register.

Each process owner ensures that process maps and procedure documents are kept up to date to reflect any changes that are approved.

### B.3.6 Own Risk and Solvency Assessment

ORSA activity is carried out throughout the year. Work on the ORSA report commences in September with planning and allocation of responsibilities. From October onwards work on the calculation of the Economic Capital Model (ECM) and Standard Formula results (coinciding with the business planning cycle) progresses and the report is reviewed and challenged by the ILUK Audit and Risk Committee and then recommended to the ILUK Board for approval by the ILUK Board in December.

If there are significant changes in the risk profile then a "non-regular" ORSA will be triggered which will mean that certain elements of the ORSA process may be brought forward.

ILUK's ORSA includes the elements set out below:

- Continuous compliance with the MCR and SCR
- Business strategy
- Risk appetites
- Corporate governance
- Risk management
- Data quality and model governance
- Capital and liquidity management plan
- Own capital using the ECM model
- Review risk profile and external environment
- Financial projections including forward looking capital and solvency
- Stress and scenario testing, reverse stress testing
- Use test of the ORSA.

ILUK monitors its solvency position on an on-going basis, supported by full financial model runs each quarter, with the completion of the ORSA annually. Stress and scenario testing is conducted at least annually as part of the ORSA or more frequently if there are material changes to ILUK's risk profile or the external environment.

The ORSA also includes a projection of the capital and solvency position which is carried out as part of the planning process and is updated monthly. This ensures that ILUK complies with the regulatory requirements throughout the planning period.

The ORSA process is conducted throughout the year and is used to facilitate decision making throughout the business.

## B.4 Internal control system

The Group recognises that in order to meet its business objectives a robust and consistent system of internal controls and an internal control framework commensurate with and proportionate to its processes and activities and associated risks should be established, implemented and maintained across the Group. The Group's internal control system and framework is designed to secure compliance with decisions and procedures at all levels within the Group and covers all functions, activities, plans, culture, behaviours, policies, systems, processes, reporting arrangements and procedures that, when taken together:

- Facilitate effective and efficient operations by enabling identification and assessment of current and emerging risks (including compliance risks) and changes in the legal environment.
- Ensure action is taken to correct any identified weaknesses or deficiencies in internal controls, procedures and other systems of governance or failure to comply with legal or regulatory obligations or internal policies and procedures.
- Support appropriate action to remedy significant control failures and to safeguard resources.
- Aim to minimise the likelihood and impact of: poor judgement in decision-making, the occurrence of risk-taking that exceeds the levels agreed by the Boards of the companies within the Group, human error, or control processes being deliberately circumvented.
- Provide assurance that financial statements are prepared accurately and reported correctly and that financial and non-financial information is available and reliable.
- Provide assurance that clients' interests are protected including in relation to security controls, access controls relating to hardware, systems and data and the integrity of records and information.
- Support compliance with laws, regulations and administrative provisions (including those related to data production) related to business activities, processes, objectives and overall strategy.
- Aim to identify and manage any areas of potential conflicts of interest.

The Committee of Sponsoring Organisation of the Treadway Commission (COSO) Internal Control Framework aims to achieve three control objectives namely; operations, reporting and compliance, in reliance on five control components which we apply Group-wide namely: control environment, risk assessment, control activities, information and communication and monitoring activities.

Our first line within the model is the business departments which have responsibility for managing and controlling their risks, in accordance with agreed risk appetites through the implementation of a sound set of processes and controls. Responsibility for risk management resides at all levels within our business, from the senior management team to departmental and team managers. All staff members are accountable for managing risks within the business areas for which they are responsible, ensuring compliance with prescribed company plans, policies and prevailing regulatory and legislative requirements. The business lines are also responsible for complying with the policies and standards which comprise the Group's Risk Management Framework. Current risks and issues facing us are considered by the management team, with each risk owned by the member of the management team responsible for the strategic management of that risk across the Group.

Our second line comprises two functions: the Group Risk Management Function and the Compliance Function. The Group Risk Management Function is responsible for coordinating all the risk management activities within the business. This includes the development, maintenance and enhancement of the Group Risk Management Policy and Framework, as well as risk management reporting. The Group Risk Management Function provides regular risk reports to the IHP Audit and Risk Committee and the ILUK Audit and Risk Committee. The Chairs of the committees then provide a summary to the members of the

boards. The Compliance Function is primarily responsible for supporting the authorised firms in the Group to ensure that their activities are conducted in accordance with all applicable regulatory requirements.

Our third line within the model is Group Internal Audit, which provides independent and objective assurance on the adequacy and effectiveness of the Group's risk management and major business processes, including assessing whether all principal risks are identified, appropriately reported to the Audit and Risk Committees and Boards, and adequately controlled. Group Internal Audit reports to the IHP and ILUK Audit and Risk Committees on the implementation and effectiveness of the Risk Management Policy and Framework, and internal controls. The Group Head of Internal Audit reports directly to the Chairs of the ILUK Audit and Risk Committee and IHP Audit and Risk Committee. The Audit and Risk Committees and Boards are satisfied that Group Internal Audit provides sufficient assurance on the Risk Management Policy and Framework and is a department that is both effective and independent.

The Internal Control System is supported by having a Group structure that defines clear lines of authority (including formal delegated authority as appropriate), responsibility and accountability and establishes appropriate lines of reporting and segregation of duties. The Group recognises that accurate, timely and effective management information is crucial to the success of the Internal Control System.

## B.5 Internal Audit Function

### B.5.1 Implementation of the Internal Audit Function

The Group's Internal Audit Function produces a risk-based internal audit plan for the following 12 month period containing details of the internal audit engagements that will be performed, the planned date for completion and reporting of the internal audit engagements, and any internal and external resource requirements that are required. The internal audit plan, on a cyclical basis, covers the principal risks faced by the Group with consideration given to coverage over each of the Group's subsidiaries including ILUK. The internal audit plan is presented to the ILUK and IHP Audit and Risk Committees for approval at least annually or when any material changes are proposed. The Group Head of Internal Audit also presents details on the Internal Audit Function's progress with completing the internal audit plan, to the ILUK and IHP Audit and Risk Committees on a quarterly basis.

The internal audit plan is developed in consultation with the Group Risk Management Function – however, the Internal Audit Function performs its own assessment of the risks to the Group and then ensures that the selection of planned audits is aligned to its view of the principal risks faced by the Group.

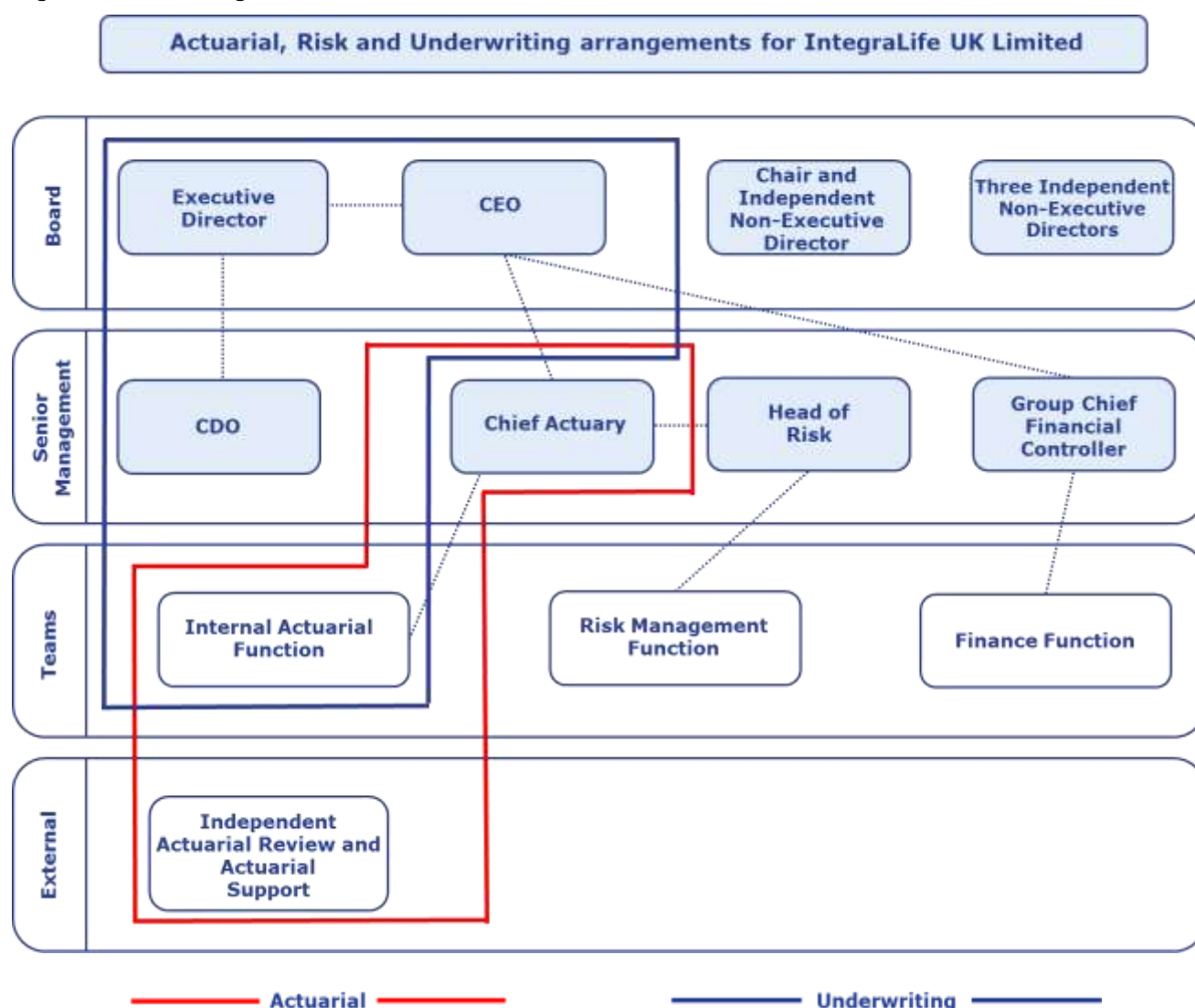
### B.5.2 Independence of the Internal Audit Function

The Group Head of Internal Audit reports functionally to the Chairs of the ILUK and IHP Audit and Risk Committees (who are independent non-executive directors) and administratively to the Group Chief Executive Officer. The Group Head of Internal Audit will ensure that the Group Internal Audit department remains free from all conditions that threaten the ability of internal auditors to carry out their responsibilities in an unbiased manner, including matters of audit selection, scope, procedures, frequency, timing, and report content. Internal auditors will maintain an unbiased mental attitude that allows them to perform engagements objectively and in such a manner that they believe in their work product, that no quality compromises are made, and that they do not subordinate their judgement on audit matters to others. Group Internal Audit will not perform any operational functions or activities that could compromise its independence.

Group Internal Audit's own Charter states that it will disclose any impairment of independence or objectivity, in fact or appearance, to appropriate parties; exhibit professional objectivity in gathering, evaluating, and communicating information about the activity or process being examined; make balanced assessments of all available and relevant facts and circumstances; and take necessary precautions to avoid being unduly influenced by their own interests or by others in forming judgements. The ILUK and IHP Audit and Risk Committees have authorised Group Internal Audit to have full, free, and unrestricted access to all functions, records, property, and personnel pertinent to carrying out any engagement, subject to accountability for confidentiality and safeguarding of records and information.

## B.6 Actuarial function

As at the valuation date, the Head of the Actuarial Function is Peter Lee, ILUK's Chief Actuary. The following diagram illustrates how the Actuarial Function relates to ILUK's risk and underwriting governance arrangements:



The Chief Actuary is a Fellow of the Institute and Faculty of Actuaries employed by ISL, who provides reports directly to the ILUK Board. The internal actuarial function is supported by Steve Dixon Associates LLP (SDA), an external actuarial consultancy.

The Chief Actuary has the role of Key Function Holder for Actuarial and SMF20 (Chief Actuary) under SMCR.

## B.7 Outsourcing

### B.7.1 Outsourcing policy

ILUK's outsourcing arrangements are governed by the Group's Supplier Management Policy. This policy sets out the roles and responsibilities for ensuring ILUK's outsourcing arrangements are appropriate.

### B.7.2 Intra group outsourcing arrangements

ILUK has outsourced the provision of wrapper administration, custody, trading and settlement activity to IFAL. There is an inter-company agreement in place between ILUK and IFAL which sets out the activity outsourced and ILUK's ultimate responsibility for IFAL's performance of the activity.

All the UK companies in the Group except for ILInt and T4A are resourced directly or indirectly from ISL – the Group's services company. ILInt, based on the Isle of Man, has its own staff but outsources corporate and administrative activities to ISL. ISL employees, including Senior Management Function Holders and Key Function Holders, are provided to ILUK under the terms of an inter-company services agreement. ISL also provides under the same agreement, all operational services including systems access, office equipment and supplies, document management, printing, storage and destruction services. ISL sub-outsources the printing of certain insurance documentation including contract notes. ISL and IFAL are both located in the UK.

### B.7.3 External outsourcing arrangements

ILUK has outsourced to SDA, an external actuarial consultancy, the provision of actuarial support services under an agreement governed by and construed in accordance with English Law. SDA is located in the UK.

## B.8 Any other information

All relevant and material items are covered in previous sections.



## C. Risk profile

The risk profile of the Company is set out in this section. Further details on the quantification of these risks is provided in section E.2 and in Appendix 1.

### C.1 Underwriting risk

#### Description of risk

Underwriting risk (or insurance risk) is the risk of loss arising from actual experience being different than that assumed when an insurance product was designed and priced. For ILUK, insurance risk includes lapse risk, expense risk and mortality risk.

#### Lapse risk

Lapses occur when funds are withdrawn from the platform for any reason. Pension transfers and bond surrenders typically occur where policyholders' circumstances and requirements change. However, these types of lapses can also be triggered by operational failure, competitor actions or external events such as regulatory or economic changes.

Pension commencement lump sum payments, drawdown payments, lump sum withdrawals and bond regular withdrawals also result in funds being withdrawn from the platform but are of less concern as they are expected as part of the product's life-cycle.

#### Expense risk

Expense risk arises where costs increase faster than expected or from one off expense shocks. As ILUK's expenses are primarily staff related the key inflationary risk arises from salary inflation. Expense shocks could arise from events such as system failures or Financial Services Compensation Scheme levies.

#### Mortality risk

Mortality risk is the risk that the number of policyholder deaths is greater than expected. For ILUK, deaths produce a strain when the benefit paid out on death is greater than the value of the policyholder's portfolio. This applies for all onshore bonds (where a death benefit of 0.1% of the portfolio value is payable).

#### Risk exposure and concentration of risk

#### Lapse risk

As at the reporting date ILUK was exposed to £19,972,942k (2021: £20,853,689k) of lapse risk. This represents the total cash and investments held in policyholders' portfolios.

The exposure to lapse risk has been analysed to determine the level of concentration to any single adviser firm. The analysis showed there is no material exposure to any one adviser firm.

#### Expense risk

ILUK's total administrative expenses over the 12 month period to the reporting date were £28,661k (2021: £22,168k), including cost of sales. The increase in administrative expenses over the year includes non-underlying expenses of £3,439k (2021: £0k), based on payment of VAT and associated interest to HMRC, as explained in section A.2.2.

### Mortality risk

As at the reporting date ILUK was exposed to £1,430k (2021: £1,482k) of mortality risk. This represents the Sum at Risk (i.e. total death benefits payable less value of policyholders' portfolios) for the onshore bonds.

### **Risk mitigation**

#### Lapse risk

ILUK predominantly accepts new policyholders through authorised financial advisers. These financial advisers perform a detailed needs analysis and financial appraisal before recommending that the policyholder opens an ILUK wrapper. This process is designed to ensure initial product suitability and appropriateness, reducing future lapses.

Service standards and pricing competitiveness are monitored and product enhancements are introduced when HMRC rules permit in order to maintain the overall quality and value for money of the ILUK/Transact offering.

Lapse risk is mitigated by focusing on providing exceptionally high levels of service. Lapse rates are closely monitored and unexpected experience is investigated. Despite the current challenging and uncertain economic and geopolitical environment, policy lapse rates remain low, stable and as expected.

#### Expense risk

ILUK's expenses are governed at a high level by the Group's Expense Policy. The monthly management accounts are reviewed against projected future expenses by the Board and by senior management and action is taken where appropriate.

A proportion of the salary costs are paid as a discretionary bonus and share scheme awards, which could be removed or reduced without changes to staff contracts. Controls are in place to require Senior Management approval for expenses in excess of limits.

### Mortality risk

The mortality risk on the onshore bond policies is not reinsured. This is because the Sum at Risk is a minimal 0.1% of the fund value.

## **C.2 Market risk**

### **Description of risk**

Market risk is the risk of loss arising either directly or indirectly from fluctuations in the level and in the volatility of market prices of assets, liabilities and other financial instruments.

#### Market risk from reduced income

ILUK's income is exposed to market risk. As the unit-linked policies are fully matched, any fall in asset prices will cause a fall in the value of the unit-linked policies of equal magnitude. ILUK's main source of income is derived from annual management fees and transaction fees which are linked to the value of the unit-linked policies.

Market uncertainty stemming from political volatility in the UK, the Ukraine war, ongoing impacts of the COVID-19 pandemic - most notably in China, as well as the uncertainty around potential further EU trade deal negotiations, may increase the volatility of ILUK's revenues.

### Market risk from direct asset holdings

The overriding principles of ILUK's investment policy for non-linked assets are security and liquidity of capital. ILUK has limited exposure to primary market risk – there is minimal primary impact on the solvency of the Company from market fluctuations as:

- The Company only writes unit-linked insurance and has only unit-linked insurance business in force.
- Linked assets are invested as per the policyholders' instructions. ILUK maintains the right to limit policyholders' investment options.
- The Company fully matches the liabilities underlying the unit-linked products so there is no asset-liability mismatch risk.
- The Company's non-linked assets are invested in predominantly high quality, highly liquid, short-dated investments.
- The Company is not directly exposed to significant currency risk.

ILUK's balance sheet and capital requirements are relatively insensitive to first order impacts from movements in interest rates. The Company is exposed to a primary level of interest rate risk on its Gilt holdings of £2,956k (2021: £2,981k). The risk here arises from a shift in interest rates reducing the market value of the asset. The short-dated nature of the Gilt, redeemable in July 2023, means that the market value is relatively insensitive to a change in interest rates.

ILUK provided an intra-Group loan of £10,000k to IHP in January 2021, repayable over a period of 10 years with variable interest payments based on SONIA plus a margin agreed on normal commercial terms. The outstanding loan is currently valued at £8,000k, with no adjustment for expected credit losses. The market value is insensitive to a change in interest rates. ILUK holds capital for the loan under the credit spread and market concentrations sub-modules of market risk.

The Company has no defined benefit staff pension schemes.

### **Risk mitigation**

All contracts are unit-linked and linked assets are fully matched, therefore ILUK's linked liabilities will move in line with the assets.

ILUK charges wrapper administration fees that do not depend on market movements, ensuring a proportion of revenue is unaffected by market movements.

### **Prudent Person Principle**

#### Linked assets

ILUK fulfils its obligations regarding the Prudent Person Principle via the investment policy. All policyholder investments are held as individual internal linked funds. The choice of investments is controlled by the financial adviser or discretionary investment manager subject to qualitative requirements that have been laid down by the Company, and subject to HMRC rules for eligible investments. The investment objective of each individual linked fund is agreed between the adviser and the policyholder taking account of the policyholder's expectations and risk appetite. This will include agreement on the characteristics of the assets e.g. their quality, liquidity, currency etc., the diversification of assets held in each individual fund and the policyholders' other assets and liabilities.

The "Product Onboarding Process" imposes a set of qualitative requirements that each product must meet before it is made available for investment, e.g. legal structure of asset, custodian, etc. This allows the Company to offer investment flexibility whilst still being able to meet the Prudent Person Principle and to be able to monitor the security and quality of the portfolio as a whole.

Each product will be reviewed on a trigger based approach through the “Product Review Process” to ensure that it continues to meet the qualitative requirements. If at any time a product ceases to meet these qualitative requirements, then new investments will no longer be permitted. In the event that any existing holding ceases to meet the requirements (such as where a unit trust loses its authorised status) then the link between the value of the units and policy benefits will be stopped at the first reasonable opportunity, bearing in mind policyholders’ best interests.

### Non-linked assets

The overriding principles of ILUK’s non-linked investment policy are security and liquidity of capital. To meet these principles non-linked reserves and shareholder capital are split between cash held in UK regulated banks, an intra-Group loan and short duration Gilts.

Investment return is not the primary aim of the non-linked investment policy. Returns commensurate with those achievable on Gilts with outstanding duration of less than five years are sought after taking account of quality, liquidity and diversification.

ILUK’s Risk Appetite determines the degree of diversification between banks and the credit quality assessment requirements.

Liquidity is maintained by predominantly retaining non-linked asset investments in cash and short duration Gilt holdings. This is in line with non-linked liabilities which are represented in the main by expenses and tax liabilities.

## C.3 Credit risk

### **Description of risk**

Credit risk (or counterparty default risk) is the risk of loss arising from a party defaulting on any type of debt due to the Company.

### **Risk exposure and concentration of risk**

For ILUK, the exposure to credit risk arises primarily from:

- corporate assets directly held by ILUK
- exposure to policyholders
- exposure to other Group companies
- exposure to other debtors.

The other exposures to credit risk include a credit default event which affects funds held on behalf of policyholders and occurs at one or more of the following entities:

- a bank where cash is held on behalf of policyholders
- a custodian where the assets are held on behalf of policyholders
- Transact Nominees Limited which is the legal owner of the assets held on behalf of policyholders.

There is no first order impact on ILUK from the events in the preceding set of bullets. This is because any credit default event in respect of these holdings will be borne by policyholders, both in terms of loss of value and loss of liquidity. However, there is a second order impact where future profits for ILUK are reduced in the event of a credit default event which affects funds held on behalf of policyholders.

### Corporate assets and funds held on behalf of policyholders

As at the reporting date, the Company holds £82,182k (2021: £75,712k) of corporate cash at five different UK banks, all of which have a Solvency II credit quality step of at least 2. £46,372k (2021: £40,426k) of the corporate cash is held to cover tax reserves, of which £5,321k (2021: £0k) was due to client portfolios at the reporting date, and as such has been excluded from the corporate cash and cash equivalents figure reported in the Quantitative Reporting Templates – this is in line with the treatment in the IFRS financial statements, but remains subject to counterparty default risk under Solvency II. The Company also holds £2,956k (2021: £2,981k) in Gilts, and an intra-Group loan to IHP of £8,000k.

There is no significant concentration to any one UK bank. The Gilts and corporate cash are held directly by ILUK. Client money is held by IFAL in its own client money accounts on behalf of ILUK.

### Counterparty default risk exposure to policyholders

The Company is due £5,731k (2021: £5,679k) from fee income owed by policyholders. Fees are paid monthly from policyholder funds, largely clearing this balance. A conservative bad debt provision of £135k (2021: £115k) is held for the fees that cannot be paid due to policyholders holding insufficient liquid assets.

### Counterparty default risk exposure to other Group companies

As well as the inconvenience and operational issues arising from the failure of other Group companies, there is also a risk of a loss of assets. Other than the £8,000k intra-Group loan, the Company is due £37k (2021: £31k) from other Group companies, however, offsetting payables to the same companies ILUK is due £2k (2021: £1k).

### Counterparty default risk exposure to other debtors

Other than prepayment assets, which are valued at nil in line with PRA Rulebook for Solvency II firms – Valuation (2.1), the Company has no other debtors arising, due to the nature of its business, and the structure of the Group.

## **Risk mitigation**

Policyholders retain the credit risk for cash held in life company wrappers in banks in the event of insolvency.

ILUK holds cash with banks that have at least a COREP/Solvency II credit quality step of 3 and ensures cash is spread across at least four different banks.

ILUK sets limits on the amount of cash each bank can hold and this is regularly monitored through the Bank Account and Custodian Dashboard. ILUK assesses banks upon on-boarding and subsequently on an annual basis.

ILUK auto-sells client assets where clients do not hold sufficient cash in their funds to pay fees to the Company. The auto-sell process is carried out on a monthly cycle prior to the payment of fees.

ILUK regularly monitors the credit risk premium on the intra-Group loan to IHP.

## C.4 Liquidity risk

### Description of risk

Liquidity risk is the risk that cash is not accessible such that the Company, although able to meet its regulatory capital requirements, does not have sufficient liquid financial resources to meet obligations as they fall due, or can secure such resources only at excessive cost.

### Risk exposure and concentration of risk

The Company's risk exposure and concentration of liquidity risk is as follows:

- **Surrender of policies:** ILUK is not exposed to liquidity risk when policyholders surrender their unit-linked investment assets. This is because policyholders take their own liquidity risk in the event that their investment assets cannot be immediately sold for cash. This is set out in the terms and conditions of the policies. Additionally, ILUK places policyholder cash in bank deposits with terms ranging from immediate access to 95 days. ILUK has robust controls in place to mitigate this liquidity risk, through setting limits and actively monitoring the percentage of cash not held in immediately available deposits.
- **Benefit payments and expenses:** ILUK is exposed to liquidity risk relating to the payment of mortality benefits and other liabilities (e.g. operating expenses). This requires access to liquid funds.
- **Charges from policyholder assets:** There is a risk that there is insufficient cash held in the unit-linked policies to settle the charges or that the assets cannot be converted into cash in order for the charges to be collected. Liquidity risk arising from clients holding insufficient cash is concentrated in portfolios where clients have illiquid assets and no cash.
- **ILUK's own accounts:** Whilst ILUK does have £82,182k (2021: £75,212k) exposure to an insolvency event affecting UK banks, the Company considers this to be a remote risk. This is because these banks are of high systemic importance and, as such, any insolvency event affecting one of the banks is likely to fall within the remit of financial and operational crisis management principles set out in the Memorandum of Understanding between HM Treasury and the Bank of England (including the PRA). Corporate cash is split relatively evenly across five banks. However, there are limitations of the number of banks with which we could operate.
- **Intra-Group loan to IHP:** The market liquidity for the intra-Group loan is untested as it is the only outstanding loan exposure to the issuer. However, it is noted that there is a liquid market in loan exposures to other FTSE 250 companies, and as such, the asset can be considered to represent a low liquidity risk.

### Risk mitigation

There are robust controls in place to mitigate liquidity risk:

- ILUK maintains a minimum of four corporate accounts across a range of banks to mitigate the risk of a single point of failure. In addition to these cash deposits, ILUK holds highly liquid short-dated Gilts.
- Concentration and limits are monitored using the Bank Account and Custodian Dashboard, where limits have been set for the amount of cash that can be held with each bank based on the bank's total customer deposits.
- Credit ratings of banks are regularly monitored to foresee any future liquidity issues before they arise.
- An arrangement with a back-up bank is in place to continue operations as normal should the main operating bank's system fail.

- Transact's Terms and Conditions require clients to maintain two per cent of their holdings in cash in each wrapper at all times to ensure that clients continue to be able to pay their charges when due. To mitigate the risk of clients not maintaining sufficient assets in cash to pay the fees, the Terms and Conditions allow the "auto-sell" of assets to restore the minimum two per cent cash level. Auto-sell is run monthly.
- Where clients have illiquid assets and there is insufficient cash to collect fees due, fees are suspended to mitigate an increase in negative cash.

### **Expected Profit in Future Premiums (EPIFP)**

ILUK does not have any products for which future premiums are included in the Solvency II balance sheet, and as such the EPIFP is nil.

## **C.5 Operational risk**

### **Description of risk**

Operational risk is the risk of loss arising from inadequate or failed internal processes, people and systems, or from external events.

This risk arises mainly from the Company's regulatory requirements it needs to meet whilst administering its business and from the TPA arrangements with ISL and IFAL.

### **Risk exposure and concentration of risk**

The main operational risk categories as at the reporting date are IT infrastructure risk, regulatory compliance and conduct risk, tax failure risk, operational process risk, financial process and reporting risk, information security and cyber risk and TPA and outsourcing risk.

Analysis of the operational risks shows that the majority of the top risks relate to information security, IT infrastructure failure and cyber risk, regulatory and tax failure and operational process failure risks. This is as expected given the strong reliance ILUK has on its data, IT systems and the significant volume of operational processes carried out under a number of regulatory frameworks.

External geopolitical and economic factors have also had an influence on the operational aspects of the business. Globally the Ukraine/Russia war has created inflationary and economic shockwaves around the globe, impacting energy prices and supply chains. Domestically, the changes in Prime Minister in the UK have created a degree of market volatility as the government wrestles with the appropriate balance in policy towards tax and fiscal support at a macro-economic level for both individuals and businesses. Collectively these geopolitical and economic factors are impacting bond and equity markets. Within the UK, the economic environment remains challenging with increases in the inflation rate putting considerable pressure on the cost of living and the expense base of the company.

### **Risk mitigation**

The Company aims to minimise operational risk at all times through a strong and well-resourced control and operational structure with continuous investment in both people and systems. In particular, the Group has in place a dedicated financial crime team and an on-going fraud and cyber risk awareness programme. In terms of operational resilience, the Group carries out regular IT system maintenance, Business Continuity Plan testing and system vulnerability testing. This is supported by the strong corporate governance structure that is embedded in ILUK and the Group as a whole.

Expense risk is mitigated through regular stress testing, monitoring of expenditure and closely managing expenses in line with the business plan. Expenses are re-forecast where the trend indicates that the

underlying fixed overheads have increased, this ensures costs are aligned with the business plan, which is set and approved by the Board on an annual basis.

## C.6 Other material risks

### C.6.1 Strategy risk

For ILUK, strategy risk includes:

- business sources risk
- contract mix risk
- reputational risk.

These three risks are assessed in the remainder of this section.

#### C.6.1.1 Business sources risk

##### Description of risk

Business sources risk is the risk that ILUK's single source of business (Transact) leads to potential contagion and reputational risks.

##### Risk exposure and concentration of risk

The sole source of ILUK business is Transact which is marketed to UK regulated financial advisers. Transact delivers several elements which are not within the control of ILUK: non-insurance based wrappers and offshore insurance based tax efficient wrappers.

ILUK is exposed to any failings of this single source of business, primarily reputational risk arising from failings in another part of the Transact business. This could result in high levels of lapse of existing business and failure to write new business.

As ILUK's purpose is to provide the onshore, long-term insurance business, tax efficient savings wrappers to the clients of IFAL as an integral part of Transact, this risk exposure is accepted.

Almost all Transact business is written with advice provided by UK regulated financial advisers. This exposes ILUK to unfavourable changes to this business source e.g. new business could cease if the UK financial adviser market shrank due to many financial advisers retiring or if it consolidated as large financial advisers and competitor platforms bought smaller financial adviser firms affecting both new and existing business.

##### Risk mitigation

Consideration has been and continues to be given to mitigation strategies. Details of how the associated lapse and reputational risk is mitigated is set out in Sections C.1 and C.6.1.3.

#### C.6.1.2 Contract mix risk

##### Description of risk

Contract mix risk is the risk that the mix of ILUK's policies (for example by age of policyholder, size of portfolio or type of product) is not at the optimum level.

##### Risk exposure and concentration of risk

ILUK writes only unit-linked contracts, which removes the Company's exposure to investment risk. However the Company is still exposed to FSCS levies which often arise as a consequence of an investment failure. These levies are outside the control of the Company.



ILUK has a high concentration of pension business with 93% of existing funds under direction being pension related. This exposes ILUK to:

- Changes to drawdown rules resulting in higher outflow amounts.
- Changes to Annual Allowance and Lifetime Allowance levels which reduce the amount individuals can save efficiently, potentially reducing new business inflows.
- Any moves towards a flat rate of tax relief on pension contributions which potentially results in lower inflows.
- Auto enrolment which has the potential to reduce the available market.
- A maturing policyholder base potentially resulting in higher levels of outflow.

### **Risk mitigation**

ILUK accepts that withdrawals will increase over time due to asset value growth, price inflation and an ageing portfolio. Requiring all clients to have a financial adviser is expected to mitigate extreme levels of withdrawals that may otherwise result from changes to pension access rules.

Changes to legislation that reduce pension allowances or tax reliefs cannot be directly mitigated. In such circumstances new and renewal business would be expected to continue albeit at a lower level. Transfer business would be expected to be less affected.

ILUK also writes investment bonds which provide a degree of mitigation against the concentration of pensions business.

#### **C.6.1.3 Reputational risk**

Reputational risk is the risk that current and potential clients' desire to do business with the Company reduces due to our perception in the market place. It should be noted that clients don't directly purchase policies from ILUK – they are provided as part of the Transact investment platform service. Therefore the reputation of the Transact brand is where the risk lies.

### **Risk exposure**

The Transact brand is exposed to a wide range of future events which may have a significant adverse impact on its reputation. These include consequences of operational risk events e.g. errors, fraud or regulatory fines. In these cases, reputational risk would be triggered on the event of the operational risk failure becoming public knowledge. External reputational risk could also arise from public opinion of the whole wrap sector diminishing. Reputational risk can be triggered by a one-off event resulting in a significant loss or could be the result of a gradual decline in how the Company is perceived.

### **Risk mitigation**

The risk that reputational damage control is not properly managed is monitored through the Risk Management Framework and is mitigated to some extent by internal operational risk controls, error management, complaints handling processes, and reputational crisis management training.

#### **C.6.2 Group risk**

##### **Description of risk**

Group risk is the risk that one regulated entity in the group is negatively affected by the actions of another entity in the group.

For the purposes of this assessment, the group is considered to be the IHP Group.

## Risk exposure and concentration of risk

The following exposures have been identified:

### Group contagion risk

- 'Transact' is the name that holds the Group's brand value. ILUK is associated with this brand. Therefore any reputational event that affects this brand or, to a lesser extent any other company within the Group, will also affect ILUK due to contagion.

### Group services risk

- TPA agreement with IFAL: IFAL provides custody, trading and settlement services to ILUK, which are regulated activities. ILUK is ultimately responsible for any losses resulting from custody and trading processing errors, though it is expected that IFAL would be the initial party that incurs any losses. IFAL also provides wrapper administration services to ILUK.
- TPA agreement with ISL: ISL provides tax, legal and regulatory compliance services to ILUK. ILUK is ultimately responsible for any losses resulting from legal, compliance, tax and other operational errors, though it is expected that ISL would be the initial party that incurs any losses which would where appropriate be recharged to ILUK.
- ISL and IAD: ISL outsources the core systems' (IAS and TOL) development and maintenance to IAD. Any expenses resulting from failure in IAD operations may affect the Group as a whole.

### Group payments risk

- ILUK has provided IHP with an intra-Group loan, which exposes ILUK to group payments risk.
- There are no defined benefit pension schemes within any of the companies in the Group.
- All non-regulatory capital within the Group is fully fungible. Other than the loan provided to IHP, ILUK has no capital dependencies on members of the Group and no other member of the Group has a capital dependency on any other member.

## Risk mitigation

- CASS compliance: There are strict rules that IFAL must comply with to ensure the safeguarding and protection of its clients' investment and cash assets. The CASS Assurance Framework is in place to ensure a) compliance with CASS rules, b) that all risks are identified and c) that there are effective controls to mitigate those risks.
- Solvency: Each regulated company is expected to maintain regulatory solvency on a solo basis; this means that each regulated company assesses its own risks and allocates the appropriate capital against them, without any direct reliance on other companies within the Group.
- TPAs: There are agreements signed among the Group companies which provide a contractual framework in their relationship. These include clearly setting service levels and remedial approaches.
- Reputational management: The ILUK Chief Executive Officer and IFAL Chief Executive Officer have received reputational crisis management training.
- Business Continuity Plan (BCP): The Group has implemented continuity arrangements to ensure it maintains its operations. The approach has been based on designed plans which had been regularly tested. The crisis management team has undertaken a strategic review of the BCP and re-aligned the approach in light of experiences from the COVID-19 pandemic as well as for third party service providers. Documentation and the strategy has been updated to reflect actual operational experiences following invocation of its BCP.

- Bank Account and Custodian Dashboard: A monthly MI pack produced by Group Risk Management designed to monitor all banks, custodians and term deposit financial institutions. It includes balances, credit ratings, credit quality steps and limits.
- Other than the loan provided to IHP, there are no inter-company loans. Inter-company balances within the Group are monitored, settled and reported in the monthly accounts to senior management under related parties' transactions.

## C.7 Any other information

### C.7.1 Stress tests and scenario analyses

A number of extreme but plausible scenarios have been developed following consultation across the business. The scenarios were created by considering both current risks and risks that may materialise in the future. Collectively, these scenarios cover the main risks ILUK is exposed to, including:

- Market downturn
- Mass lapse
- Increase in outflows
- Decrease in inflows
- One-off spikes in operating costs, resulting in an increase in future expenses
- Prolonged period of high expense inflation
- Reduction in fee income.

### C.7.2 Stressed projection methodology and assumptions

In general, the approach is to model the Solvency II balance sheet and capital requirements over future time periods, allowing for experience in line with financial and demographic assumptions. The modelling approach has been chosen to strike a balance between technical accuracy and ease of calculation, whilst enabling the process of running and analysing the results to be carried out by an efficient and controlled process. The relevant shocks and trends are then added to the financial model.

To illustrate the severity of the scenarios modelled, the following table sets out some of the key changes in parameters made in the scenarios. The most severe scenarios modelled assumed a number of these changes occurred within the same scenario during the business planning period.

**Table: Assumptions underlying the stress scenarios**

<b>Risk factor</b>	<b>Stress applied to base case assumption</b>
<b>Market downturn</b>	An equity market fall of 33%
<b>Mass lapse</b>	30% drop in the number of clients over three months
<b>Increase in outflows</b>	65% increase in outflow rates for up to twelve months.
<b>Decrease in inflows</b>	25% decrease in inflow rates for twelve months.
<b>One-off spikes in operating costs</b>	Up to £8.3m one-off spike in operating costs depending on the underlying stress scenario.
<b>Prolonged high expense inflation</b>	10% expense inflation for three years
<b>Reduction in fee income</b>	Reduction in fee income by up to 35%.

Potential management actions have been identified and included in the modelling for the scenarios where there is a reasonable expectation that the management action would be taken.

ILUK remains within its solvency and liquidity risk appetites under all scenarios modelled.

### **C.7.3 Sensitivity testing**

A series of sensitivity tests have been carried out to changes in key modelling parameters, calculated as at 30 September 2022.

<b>Sensitivity</b>	<b>Description</b>	<b>SCR coverage ratio</b>	<b>Impact on SCR coverage ratio</b>
<b>Base</b>	-	131%	-
<b>Interest rate up</b>	+1% shift across yield curve	132%	+1%
<b>Interest rate down</b>	-1% shift across yield curve	129%	(1%)
<b>Lapses down</b>	1% reduction in lapse rates (transfers out/full surrenders only)	125%	(6%)
<b>Expenses up</b>	10% increase in expense assumptions	127%	(3%)
<b>Mortality up</b>	10% increase in mortality assumptions	131%	+1%
<b>Inflation up</b>	1% increase in assumption	129%	(2%)
<b>Credit spread</b>	All Credit Quality Steps down 1 step	128%	(3%)
<b>Equity stress</b>	Symmetric adjustment increased by 1%	130%	(1%)

The sensitivity results demonstrate that the SCR coverage ratio is relatively insensitive to small changes in interest rates, expense and mortality assumptions, inflation assumptions, widening credit spreads and equity stress parameters. With regards to lapse, the SCR coverage ratio is relatively more sensitive and this reflects the long term nature of the business being modelled under the Solvency II basis.

#### **C.7.4 Results**

The results demonstrate that over the business planning period ILUK is projected to continue to have sufficient capital to cover its regulatory Standard Formula capital requirements, and will have sufficient liquid capital resources without recourse to capital injections.

## D. Valuation for solvency purposes

### D.1 Assets

#### D.1.1 Introduction

ILUK's assets have been valued in accordance with the PRA Rulebook for Solvency II firms – Valuation (2.1) which requires that the assets are valued at the amount for which they could be exchanged between knowledgeable willing parties in an arm's length transaction. ILUK has implemented this via the Asset Pricing Policy and the associated processes and procedures.

The following table sets out ILUK's asset valuation as at the reporting date.

<b>(£000)</b>	<b>2022</b>	<b>2021</b>
Assets held for index-linked and unit-linked contracts	19,972,942	20,853,689
Investments (other than assets held for index-linked and unit-linked contracts)	2,956	2,981
Cash and cash equivalents	76,861	75,712
Loans and mortgages	8,000	9,000
Receivables (trade, not insurance)	18,001	8,492
<b>Total assets</b>	<b>20,078,760</b>	<b>20,949,874</b>

#### D.1.2 Asset valuation approach

The primary approach is to value assets using quoted market prices in active markets. There are no differences between the asset valuation method used in ILUK's IFRS financial statements and the Solvency II valuation other than the treatment of prepayments, which are included in the assets of the IFRS financial statements but are excluded from the Solvency II valuation in line with PRA Rulebook for Solvency II firms – Valuation (2.1). Further details on the IFRS asset valuation approach and the financial assets held are provided in notes 2(s) and 27 to ILUK's financial statements, which can be found in Appendix 2 of this document.

The following table sets out the differences between ILUK's assets on an IFRS basis and on a Solvency II basis.

<b>(£000)</b>	<b>2022</b>	<b>2021</b>
<b>IFRS current and non-current assets</b>	<b>112,958</b>	<b>97,399</b>
Cash held for the benefit of policyholders	1,314,311	1,131,567
Investments held for the benefit of policyholders	18,658,631	19,722,122
Remove prepayments	(1,785)	(1,214)
Remove deferred tax assets	(5,354)	-
<b>Solvency II total assets</b>	<b>20,078,760</b>	<b>20,949,874</b>

As the Solvency II balance sheet also contains deferred tax liabilities, the deferred tax assets are included in the net deferred tax liabilities line.

There were no changes made to the asset recognition and valuation bases used over the reporting period.

### **D.1.2.1 Listed securities**

Listed securities are valued at the mid-point between closing bid and closing offer. In the event that closing bid and closing offer are not available for a particular day, the last known price will be used.

### **D.1.2.2 Collective Investment Schemes**

Collective Investment Schemes (CIS) are valued using the latest quoted price made available by the issuer of the CIS.

### **D.1.2.3 Unlisted securities**

The Group does not hold a material amount of unlisted securities. Where unlisted securities are held, the asset will be valued in one of three ways. These are using the matched bargain facility where possible; the last known price until a price is released; or audited accounts from which a price can be derived.

### **D.1.2.4 Impairment of asset value**

Assets for which a price is not available at the expected frequency are considered stale and may be adjusted in line with the documented Asset Servicing and Corporate Accounting Stale Pricing procedure. In addition, a monthly stale pricing review is performed of all policyholder assets to assess whether the price being used to value the asset is a fair reflection of market value.

The rationale behind the nil value applied to prepayments is explained in the first paragraph of section D.1.2.

### **D.1.2.5 Receivables**

Receivables are valued at their par amount less any provision for impairment, other than prepayments, which are valued at nil in the Solvency II balance sheet. Other than the intra-Group loan to IHP, all receivables are due within less than one year.

## D.2 Technical Provisions

### D.2.1 Introduction

All of ILUK's business is written in the line of business defined by the Solvency II rules, 'Index-linked and unit-linked insurance'. The Technical Provisions have been calculated in accordance with the PRA Rulebook for Solvency II firms – Technical Provisions. The following table sets out ILUK's Technical Provisions as at the reporting date.

(£000)	2022	2021
Technical Provisions calculated as a whole	19,972,942	20,853,689
Best Estimate Liability	(354,934)	(398,212)
Risk Margin	91,898	100,677
<b>Technical Provisions</b>	<b>19,709,906</b>	<b>20,556,155</b>

### D.2.2 Actuarial method

The Technical Provisions are calculated as the sum of the Technical Provisions calculated as a whole, Best Estimate Liability (BEL) and the Risk Margin.

Technical Provisions calculated as a whole is a unit-linked reserve which is the value of units attached to the policy. This reflects the value of unit-linked benefits payable on death, maturity or transfer.

The BEL is the value in force (VIF), which reflects the value of future premiums and the future margins generated from the annual management charges and other policy fees (the income) less expenses, tax and any death benefits payable in addition to the unit values (the outgo).

### D.2.3 Assumptions

The PRA Rulebook for Solvency II firms – Technical Provisions requires that the assumptions used to calculate the Technical Provisions are "realistic". The following sections summarise the material assumptions underlying the calculation of the Technical Provisions.

#### D.2.3.1 Discount rate/yield curve/fund growth assumptions

The discount rate is used to discount the future cashflows to generate a value in present-value terms.

The PRA publishes risk-free yield curves for each currency on a monthly basis which must be used for discounting. The risk-free rate of return is the theoretical rate which could be earned on an absolutely risk-free investment. In practice there is no such thing as an absolutely risk-free investment as even the most secure investments carry a small amount of risk. Typically swap yields offer a good approximation to a risk-free rate of return and the PRA's methodology is based on this approach. ILUK's liabilities are denominated in Sterling and hence the GBP yield curve is used.

ILUK also uses the same risk-free rate to estimate the growth in policyholders' unit values. This assumes that the assets are priced on a market related basis consistent with the risk-free rate.

As at the reporting date the 10, 15 and 20 year risk free spot rates applicable to ILUK were 4.4% p.a., 4.0% p.a. and 3.8% p.a. respectively. Full details of the rates used can be found on the PRA's website: [www.bankofengland.co.uk/prudential-regulation/key-initiatives/solvency-ii/technical-information](http://www.bankofengland.co.uk/prudential-regulation/key-initiatives/solvency-ii/technical-information).



### D.2.3.2 Lapse assumptions

Lapses occur when funds are withdrawn from the platform for any reason. This could be where all of the funds are withdrawn leading to closure of the policy (for example a transfer of funds to a competitor) or a portion of the funds are withdrawn and the policy remains open (for example pension commencement lump sums for pension policies).

The table below shows the average lapse assumptions as at the reporting date.

Product	Average lapse rate (% p.a.)	
	2022	2021
Onshore bonds	7.1%	7.1%
Pensions	6.6%	6.7%

Average lapse rates have fallen slightly, resulting in a reduction in surplus and in SCR coverage.

### D.2.3.3 Expense assumptions

The expense assumptions have been set based on an expense analysis undertaken by ILUK. Expense assumptions are set separately for fixed expenses, variable expenses and expense inflation.

The analysis takes all of ILUK's expenses into account. This includes acquisition, administration, investment management, claims management and overhead expenses. The analysis splits the expenses into two categories – acquisition and renewal. The renewal expenses are used in the calculation of the Technical Provisions after a further split between per policy/fixed and variable costs has been applied. Renewal expense assumptions are set based on the Company's business plan over the coming three years, but with a floor of 0% applied for expenses inflation where expense efficiencies are projected. Thereafter, inflation is applied to renewal expenses and is taken to be the rate implied by the Gilt yield at the valuation date for the duration of the modelled expenses.

Expense assumption	2022	2021
Per policy	£80	£66
Variable (% of Funds Under Direction)	4.0bps	3.2bps

The increase in expense assumptions, predominantly driven by an increase in staff numbers and staff pay rises, has led to a reduction in surplus and SCR coverage.

#### D.2.3.4 Mortality assumptions

Mortality assumptions are based on published standard mortality tables. These tables are adjusted by applying a fixed percentage adjustment factor to reflect the past experience of ILUK's policyholders.

The table below shows the mortality assumptions for the reporting date.

Age (x)	Mortality table	2022		2021	
		Male adjustment	Female adjustment	Male adjustment	Female adjustment
$0 \leq x < 17$	ELT17	100%	100%	100%	100%
$17 \leq x < 76$	AMC00 / AFC00	54%	57%	58%	57%
$x \geq 76$	AMC00 / AFC00	62%	72%	65%	72%

Mortality assumptions are unchanged since the previous year end valuation for female lives assured, and have been slightly reduced for males, in line with ILUK's own mortality experience for male lives assured over 2019 to 2022. Given the low mortality risk of ILUK's book of business, the impact on ILUK's solvency position is not material, resulting in a small reduction in surplus and SCR coverage.

#### D.2.4 Level of uncertainty in the value of Technical Provisions

The calculation of Technical Provisions is based on modelling processes. It is important to bear in mind that all models have an inherent degree of uncertainty – this is particularly so where extreme events are modelled as data to calibrate the models is scarce. Calculation of the Best Estimate Liability requires assumptions relating to future economic and demographic experience which are parameterised using historical data and current market conditions. However, such historical experience cannot be guaranteed to be appropriate to the future experience that is being modelled – for instance the historical data may contain an anomaly which the data analysis has not fully captured. Even assuming that the “correct” parameters have been chosen for the model, there will always be some statistical variation in the actual results compared to the experience predicted by the model.

Analysis of how the model results compare to actual experience over time is useful to assess the causes of variations in actual experience compared to that modelled. This analysis is carried out as part of the assumption setting process.

Sensitivity of the results to different assumptions is also an important part of understanding how the model may not reflect the “true” position. The sensitivity of the results to some of the key assumptions is considered in the assumption setting process.

ILUK is confident that the value of Technical Provisions is reasonably certain. This is based on the robust processes and controls in place regarding data quality, the assumption setting process and model governance.

#### D.2.5 Reinsurance recoverables

ILUK has no reinsurance recoverables.

#### D.2.6 Risk Margin

The Risk Margin is calculated as the present value of the  $SCR^{RM}$  (the SCR excluding hedgeable components of market risk) over each future annual time period discounted at the risk-free rate multiplied by the Cost-of-Capital rate of 6%.

The  $SCR^{RM}$  is recalculated over a projection period of 60 years (the point at which 99.9% of the in-force funds under direction have run-off).

## D.2.7 Differences between IFRS financial statements and Solvency II valuation

### D.2.7.1 Best Estimate Liability

Solvency II requires that the Best Estimate Liability component of the Technical Provisions is calculated using best estimate assumptions and that all future cashflows are included. These future cashflows include future income generated on the existing business and the expenses of administering the policies. This generates a significant positive result (reduction in the BEL) for which no credit is taken in the IFRS financial statements.

### D.2.7.2 Risk Margin

Solvency II requires that a Risk Margin is added to the Best Estimate Liability to calculate the Technical Provisions. There is no Risk Margin in the IFRS financial statements.

## D.3 Other liabilities

Other liabilities comprise deferred tax liabilities of £54,822k (2021: £95,582k) and other payables of £59,011k (2021: £19,471k). Other liabilities are valued at fair value; other payables are in line with the IFRS financial statements, whereas deferred tax liabilities differ as explained below.

Other payables are split between trade and intra Group company payables of £2,459k (2021: £2,238k), and other provisions of £56,552k (2021: £17,233k). The increase in other provisions over the year is driven by an increase in tax provisions that will either be returned to policyholders or paid to HMRC depending on policyholder investment returns within onshore bonds.

The following table sets out the differences between ILUK's deferred tax liabilities on an IFRS basis and on a Solvency II basis.

(£000)	2022	2021
<b>IFRS deferred tax liabilities</b>	<b>0</b>	<b>28,446</b>
IFRS deferred tax asset	(5,354)	0
Deferred tax asset on prepayments	(339)	0
Tax payable on VIF and Risk Margin	60,515	67,136
<b>Solvency II deferred tax liabilities</b>	<b>54,822</b>	<b>95,582</b>

A deferred tax asset is held in the IFRS financial statements, but is included within the net deferred tax liabilities on the Solvency II balance sheet. Additionally, a further deferred tax asset is created on the Solvency II balance sheet due to the difference in treatment of prepayments from the treatment in the IFRS financial statements – this deferred tax asset is also included within net deferred tax liabilities on the Solvency II balance sheet. The recognition of the deferred tax asset based on the different treatment of prepayments between the two bases represents a change in methodology since the previous year end. The deferred tax liabilities also differ from those in the IFRS financial statements as they include an allowance for the tax payable on the VIF and Risk Margin (described in Section D.2.2).

#### **D.4 Alternative methods for valuation**

£1.6m of policyholder assets have been categorised using alternative methods for valuation, based on the last known price that the Company has been able to source for these assets. All other financial instruments have been categorised as fair value through profit or loss, except for cash and cash equivalents, accrued income, other receivables and trade and other payables, which have been categorised as amortised cost. Further details are provided in notes 2(s) and 27 to the IFRS statements, which can be found in Appendix 2 to this document.

#### **D.5 Any other information**

No transitional arrangements, and neither the matching adjustment or volatility adjustment have been applied in the Solvency II valuation.

## E. Capital management

The Company's capital management strategy is to maintain a sound and appropriate system of capital management in order for the Company to meet its strategic objectives. The Company has a preference for a simple system of capital management which reflects the nature of the business.

ILUK's Capital and Liquidity Management Policy sets out the principles the Company has adopted for managing its capital. This policy formalises the link between capital management and risk management processes.

ILUK manages its capital over the business planning period of three years.

At the present time, there is no intention to change the current, relatively simple, capital structure of the Company. This is kept under review and if any change is required the formal Capital and Liquidity Management Plan (which is monitored by the Board) will be amended.

The Risk Appetite Framework sets a series of triggers and risk appetites with respect to both the solvency and liquidity position of the Company, and any breach may lead to action under the Capital and Liquidity Management Plan. Potential actions include reductions in dividends and seeking sources of new capital.

### E.1 Own Funds

#### E.1.1 Structure of Own Funds

The table below sets out the Own Funds at the reporting date.

**Table: Own Funds**

(£000)	2022	2021
<b>Total Assets</b>	<b>20,078,760</b>	<b>20,949,874</b>
Technical Provisions	19,709,906	20,556,155
Other Liabilities	113,833	115,053
Sub-ordinated Liabilities in Basic Own Funds	-	-
<b>Total Liabilities</b>	<b>19,823,738</b>	<b>20,671,209</b>
<b>Excess of Assets over Liabilities</b>	<b>255,021</b>	<b>278,665</b>
Subordinated Liabilities	-	-
Foreseeable Dividends	(11,000)	(10,000)
<b>Total Basic Own Funds</b>	<b>244,021</b>	<b>268,665</b>
Ancillary Own Funds	-	-
<b>Total Own Funds</b>	<b>244,021</b>	<b>268,665</b>

**Table: Analysis of Change of Own Funds**

<b>(£000)</b>	
<b>2021 Own Funds</b>	<b>268,665</b>
Change in VIF and Risk Margin	(34,498)
Change in non linked assets	9,633
Change in tax liabilities	(39,540)
Change in deferred tax liability	40,761
Change in foreseeable dividends	(1,000)
<b>2022 Own Funds</b>	<b>244,021</b>

Investment movements on existing business, changes in lapse assumptions and pricing changes are the main drivers of the reduction in VIF and Risk Margin. These are partially offset by the impact of new business, movements in risk free rates and changes in lapse assumptions.

Distributions to shareholders are included within Change in non-linked assets.

### **E.1.2 Tiering of Own Funds**

The Solvency II regulations set out three tiers of capital to distinguish between capital with different levels of availability, quality and loss absorbing capacity – Tier 1 representing the highest quality. The table below shows how ILUK's capital is split between the recognised Solvency II tiers.

**Table: Tiering of Own Funds**

<b>Basic Own Funds £000</b>	<b>Tier 1</b>	<b>Tier 2</b>	<b>Tier 3</b>
<b>30 September 2022</b>	<b>244,021</b>	-	-
<b>30 September 2021</b>	<b>268,665</b>	-	-

### E.1.3 Own Funds items

The following table sets out a description of the Own Funds items as at the reporting date.

**Table: Description of Own Funds**

(£000)	2022	2021	Description
Called up ordinary share capital	1,000	1,000	Allotted, issued and fully paid ordinary share capital and capital contributions.
Share premium account	700	700	The portion of Shareholders' Funds formed from the premium paid for new shares above their nominal value.
Reconciliation reserve	242,321	266,965	Excess of Solvency II assets over liabilities with ordinary share capital and share premium account deducted.
<b>Solvency II Own Funds</b>	<b>244,021</b>	<b>268,665</b>	

The reconciliation reserve is primarily driven by changes in the Best Estimate of Liabilities and Risk Margin, which in turn also affect the deferred tax liability created for tax payable on VIF and Risk Margin. These items are all affected by levels of new business, policy decrements, market movements and changes in both economic and non-economic assumptions, as set out in section D. The other main influence on the reconciliation reserve is movements in non-linked assets, which increase closely in line with profits, and reduce based on dividend payments.

### E.1.4 Reconciliation between IFRS Financial Statements and Solvency II Own Funds

The table below summarises the differences between the IFRS Equity in ILUK's financial statements and the Own Funds calculated on the Solvency II basis as at the reporting date.

(£000)	2022	2021
<b>IFRS Equity</b>	<b>53,946</b>	<b>49,482</b>
Remove prepayments	(1,785)	(1,214)
Add deferred tax asset due to prepayments	339	0
Add impact of using Solvency II best estimate assumptions in the BEL	354,934	398,212
Deduct Solvency II Risk Margin	(91,898)	(100,677)
Deduct net tax liability on BEL and Risk Margin	(60,515)	(67,136)
Deduct foreseeable dividends	(11,000)	(10,000)
<b>Solvency II Own Funds</b>	<b>244,021</b>	<b>268,665</b>

### E.1.5 Distribution to shareholders

Over the reporting period ILUK paid dividends totalling £21,000k (2021: £19,000k) to IFAL, which was its parent company at the time that dividends were paid.

### E.1.6 Any other information

ILUK has no Ancillary Own Funds or net deferred tax assets.

No transitional arrangements have been applied in respect of any of the Own Funds.

No capital injections have occurred during the reporting period and there are no plans to raise additional capital over the business planning period.

## E.2 Solvency Capital Requirement and Minimum Capital Requirement

The regulatory SCR is calculated using the Standard Formula. The results are summarised in the table below.

**Table: Regulatory Standard Formula Results**

(£000)	Solvency Capital Requirement	
	2022	2021
Market risk	146,934	174,621
Life underwriting risk	153,113	168,486
Counterparty default risk	4,117	3,835
Diversification	(65,592)	(74,429)
<b>Basic SCR</b>	<b>238,572</b>	<b>272,513</b>
Loss absorbing capacity of Technical Provisions	-	-
Loss absorbing capacity of deferred taxes	(55,693)	(61,923)
Operational risk	4,025	3,543
<b>Solvency capital requirement excluding capital add-on</b>	<b>186,904</b>	<b>214,133</b>
Capital add-on already set	-	-
<b>Solvency Capital Requirement</b>	<b>186,904</b>	<b>214,133</b>

ILUK has not adopted any of the simplified calculations set out in the Delegated Act for the calculation of the Standard Formula SCR and has not adopted any Undertaking Specific Parameters. The SCR may change as a result of supervisory assessment.

The deferred tax liability which provides loss absorbing capacity is calculated based on projected corporation tax on future profits from pensions business.



Investment movements on existing business, movements in the symmetric adjustment, changes in expense assumptions and the pricing change have driven the reduction in the SCR over the year, but have been offset by the impact of new business, movement in risk free rates and a change in lapse assumptions.

### Minimum Capital Requirement Results

The Minimum Capital Requirement (MCR) is £84,107k (2021: £96,360k) as at the reporting date. The MCR represents a minimum level of required capital below which supervisory intervention will automatically be triggered.

The following table shows the inputs to the MCR calculation as at the reporting date.

(£000)	2022	2021
Technical Provisions calculated as a whole	19,972,942	20,853,689
Best Estimate Liability	(354,934)	(398,212)
Capital at risk	356,383	399,710
Linear MCR	137,576	143,468
SCR	186,904	214,133
MCR cap	84,107	96,360
MCR floor	46,726	53,533
<b>Combined MCR</b>	<b>84,107</b>	<b>96,360</b>
Absolute floor of the MCR	3,126	3,338

The decrease in the MCR is driven by the decrease in the SCR, with the MCR cap continuing to apply.

### E.3 Analysis of movements in SCR coverage

The breakdown of the main drivers of the change in ILUK's SCR coverage are shown below:

SCR coverage	
<b>30 September 2021</b>	<b>125%</b>
Portfolio movements	10%
Assumptions and methodology changes	6%
Dividends	(11%)
<b>30 September 2022</b>	<b>131%</b>

#### E.4 Use of the duration-based equity risk sub-module in the calculation of the Solvency Capital Requirement

The duration-based equity risk sub-module is not applicable to ILUK's business.

#### E.5 Differences between the Standard Formula and any internal model used

ILUK uses the Standard Formula for the purpose of calculating the regulatory SCR and has no plans to adopt an internal model.

#### E.6 Non-compliance with the Minimum Capital Requirement and non-compliance with the Solvency Capital Requirement

During the reporting period, ILUK has been fully compliant with both the MCR and SCR.

ILUK does not foresee any risk of non-compliance with either the MCR or SCR. Ongoing compliance is maintained by the ORSA process.

#### E.7 Any other information

All relevant and material items are covered in previous sections.

## **F.1 Approval by the ILUK Board of the SFCR and reporting templates**

We acknowledge our responsibility for preparing the SFCR in all material respects in accordance with the PRA Rules and the Solvency II Regulations.

We are satisfied that:

- a.** throughout the financial year in question, ILUK has complied in all material respects with the requirements of the PRA Rules and the Solvency II Regulations as applicable to the insurer, and
- b.** it is reasonable to believe that, at the date of the publication of the SFCR, ILUK has continued so to comply, and will continue so to comply in future.



Alexander Scott

Chief Executive Officer

Date: 19 December 2022

## F.2 Audit opinion

**Report of the independent external auditor to the Directors of IntegraLife UK Limited ('the Company') pursuant to Rule 4.1(2) of the External Audit Part of the PRA Rulebook applicable to Solvency II firms**

### **Report on the Audit of the relevant elements of the Solvency and Financial Condition**

#### **Opinion**

Except as stated below, we have audited the following documents prepared by the Company as at 30 September 2022:

- The 'Valuation for solvency purposes' and 'Capital Management' sections of the Solvency and Financial Condition Report of the Company as at 30 September 2022, ('the Narrative Disclosures subject to audit'); and
- Company templates S.02.01.02, S.12.01.02, S.23.01.01, S.25.01.21, S.28.01.01 ('the Templates subject to audit').

The Narrative Disclosures subject to audit and the Templates subject to audit are collectively referred to as the 'relevant elements of the Solvency and Financial Condition Report'.

We are not required to audit, nor have we audited, and as a consequence do not express an opinion on the Other Information which comprises:

- The 'Business and performance', 'System of governance' and 'Risk profile' elements of the Solvency and Financial Condition Report;
- Company templates S.05.01.02;
- the written acknowledgement by the Directors of their responsibilities, including for the preparation of the Solvency and Financial Condition Report ('the Responsibility Statement').

To the extent the information subject to audit in the relevant elements of the Solvency and Financial Condition Report includes amounts that are totals, sub-totals or calculations derived from the Other Information, we have relied without verification on the Other Information.

In our opinion, the information subject to audit in the relevant elements of the Solvency and Financial Condition Report of the Company as at 30 September 2022 is prepared, in all material respects, in accordance with the financial reporting provisions of the PRA Rules and Solvency II regulations on which they are based.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)), including 'ISA (UK) 800 (Revised) Special Considerations – Audits of Financial Statements Prepared in Accordance with Special Purpose Frameworks' and 'ISA (UK) 805 (Revised) Special Considerations - Audits of Single Financial Statements and Specific Elements, Accounts or Items of a Financial Statement'. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the relevant elements of the Solvency and Financial Condition Report section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the Solvency and Financial Condition Report in the UK, including the FRC's Ethical Standard as applied to public interest entities, and we have fulfilled our other ethical

responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Conclusions relating to going concern

In auditing the relevant elements of the Solvency and Financial Condition Report, we have concluded that the Director's use of the going concern basis of accounting in the preparation of the Solvency and Financial Condition Report is appropriate. Our evaluation of the Directors' assessment of the Company's ability to continue to adopt the going concern basis of accounting included:

- obtaining the Directors' going concern assessment covering the period of 12 months from the date of authorisation of the Solvency and Financial Condition Report;
- assessing and challenging the assumptions and inputs used in management's forecast and determining the model used to project such forecast is appropriate to enable the Directors to make an assessment of going concern;
- testing the clerical accuracy of the model;
- evaluating the capital and liquidity position of the Company;
- assessing the appropriateness of the stress and reverse stress test scenarios that consider the key risks identified by management. We evaluated management's analysis by testing the clerical accuracy and assessing the appropriateness of the conclusions reached in the stress and reverse stress test scenarios;
- performing enquiries of management and those charged with governance to identify risks or events that may impact the Company's ability to continue as a going concern. We also reviewed the management paper presented to the board, minutes of meetings of the board and regulatory correspondence; and
- assessing the appropriateness of the going concern disclosures by considering consistency with the Director's assessment and compliance with the relevant reporting requirements.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the Company's ability to continue as a going concern for a period of 12 months from when the relevant elements of the Solvency and Financial Condition Report are authorised for issue.

Our responsibilities and the responsibilities of the Directors with respect to going concern are described in the relevant sections of this report. However, because not all future events or conditions can be predicted, this statement is not a guarantee as to the Company's ability to continue as a going concern.

### Emphasis of Matter – Basis of Accounting & Restriction on Use

We draw attention to the 'Valuation for solvency purposes' and 'Capital Management' sections of the Solvency and Financial Condition Report, which describe the basis of accounting. The Solvency and Financial Condition Report is prepared in compliance with the financial reporting provisions of the PRA Rules and Solvency II regulations, and therefore in accordance with a special purpose financial reporting framework. The Solvency and Financial Condition Report is required to be published, and intended users include but are not limited to the Prudential Regulation Authority. As a result, the Solvency and Financial Condition Report may not be suitable for another purpose.

This report is made solely to the Directors of the Company in accordance with Rule 2.1 of the External Audit Part of the PRA Rulebook for Solvency II firms. Our work has been undertaken so that we might report to the Directors those matters that we have agreed to state to them in this report and for no other purpose.

Our opinion is not modified in respect of these matters.

**Other Information**

The Directors are responsible for the Other Information contained within the Solvency and Financial Condition Report.

Our opinion on the relevant elements of the Solvency and Financial Condition Report does not cover the Other Information and we do not express an audit opinion or any form of assurance conclusion thereon.

Our responsibility is to read the Other Information and, in doing so, consider whether the Other Information is materially inconsistent with the relevant elements of the Solvency and Financial Condition Report or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the relevant elements of the Solvency and Financial Condition Report themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this Other Information, we are required to report that fact. We have nothing to report in this regard.

**Responsibilities of Directors for the Solvency and Financial Condition Report**

The Directors are responsible for the preparation of the Solvency and Financial Condition Report in accordance with the financial reporting provisions of the PRA rules and Solvency II regulations on which they are based.

The Directors are also responsible for such internal control as they determine is necessary to enable the preparation of a Solvency and Financial Condition Report that is free from material misstatement, whether due to fraud or error.

In preparing the Solvency and Financial Condition Report, the Directors are responsible for assessing the Company's ability to continue in operation, disclosing as applicable, matters related to its ability to continue in operation and using the going concern basis of accounting unless the Directors either intend to cease to operate the Company, or have no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

**Auditor's Responsibilities for the Audit of the relevant elements of the Solvency and Financial Condition Report**

It is our responsibility to form an independent opinion as to whether the relevant elements of the Solvency and Financial Condition Report are prepared, in all material respects, with the financial reporting provisions of the PRA Rules and Solvency II regulations on which they are based.

Our objectives are to obtain reasonable assurance about whether the relevant elements of the Solvency and Financial Condition Report are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but it is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the decision making or the judgement of the users taken on the basis of the Solvency and Financial Condition Report.

**Explanation as to what extent the audit was considered capable of detecting irregularities, including fraud**

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect irregularities, including fraud. The

risk of not detecting a material misstatement due to fraud is higher than the risk of not detecting one resulting from error, as fraud may involve deliberate concealment by, for example, forgery or intentional misrepresentations, or through collusion. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below.

However, the primary responsibility for the prevention and detection of fraud rests with both those charged with governance of the company and management.

- We obtained an understanding of the legal and regulatory frameworks that are applicable to the Company and determined that the most significant are those that relate to the reporting framework (UK-adopted international accounting standards and the Companies Act 2006 and relevant tax compliance regulations). In addition, we concluded that there are certain significant laws and regulations which may have an effect on the determination of the amounts and disclosures in the Solvency and Financial Condition Report being the relevant PRA and Financial Conduct Authority ('FCA') rules and regulations.
- We understood how the Company is complying with those frameworks by making enquiries of management, internal audit, those responsible for legal and compliance matters and those charged with governance. We also reviewed correspondence between the Company and UK regulatory bodies; reviewed minutes of the Board, and the Audit and Risk Committee; and gained an understanding of the Company's approach to governance framework.
- We assessed the susceptibility of the Company's Solvency and Financial Condition Report to material misstatement, including how fraud might occur by making enquiries of management and those charged with governance to understand where they considered there was susceptibility to fraud. We have considered performance targets and their potential influence on efforts made by management to manage or influence the perceptions of analysts. We considered the controls that the Company has established to address risks identified, or that otherwise prevent, deter and detect fraud, including in a remote-working environment; and how senior management monitors these controls. We also considered areas of significant judgement, any complex transactions and economic or external pressures and the impact these have on the control environment. Where the risk was considered to be higher, we performed audit procedures to address each identified fraud risk.
- Based on this understanding we designed our audit procedures to identify non-compliance with such laws and regulations. Our procedures involved journal entry testing, with a focus on manual journals and journals indicating large or unusual transactions based on our understanding of the business; enquiries of senior management; and focused testing, as referred to in the key audit matters section above. We also enquired about the policies that have been established to prevent non-compliance with laws and regulations by officer and employees and the Company's methods of enforcing and monitoring compliance with such policies. We inspected significant correspondence with the PRA and FCA.
- The Company operates in the insurance industry which is a highly regulated environment. As such, the Senior Statutory Auditor considered the experience and expertise of the engagement team to ensure that the team had the appropriate competence and capabilities, which included the use of specialists where appropriate.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: <https://www.frc.org.uk/auditorsresponsibilities>. This description forms part of our auditor's Report on the Solvency and Financial Condition Report.

### **Report on Other Legal and Regulatory Requirements**

In accordance with Rule 4.1(3) of the External Audit Part of the PRA Rulebook for Solvency II firms we are required to consider whether the Other Information is materially inconsistent with our knowledge obtained in the audit of the relevant elements of the Solvency and Financial Condition report and the Company's statutory financial statements. If, based on the work we have performed, we conclude that

there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

*Ernst & Young LLP*

Ernst & Young LLP  
London  
20 December 2022



## Appendix 1 – SFCR Templates

### S.02.01.02

#### Balance sheet

##### Assets

Intangible assets
Deferred tax assets
Pension benefit surplus
Property, plant & equipment held for own use
Investments (other than assets held for index-linked and unit-linked contracts)
Property (other than for own use)
Holdings in related undertakings, including participations
Equities
Equities – listed
Equities – unlisted
Bonds
Government Bonds
Corporate Bonds
Structured notes
Collateralised securities
Collective Investments Undertakings
Derivatives
Deposits other than cash equivalents
Other investments
Assets held for index-linked and unit-linked contracts
Loans and mortgages
Loans on policies
Loans and mortgages to individuals
Other loans and mortgages
Reinsurance recoverables from:
Non-life and health similar to non-life
Non-life excluding health
Health similar to non-life
Life and health similar to life, excluding index-linked and unit-linked
Health similar to life
Life excluding health and index-linked and unit-linked
Life index-linked and unit-linked
Deposits to cedants
Insurance and intermediaries receivables
Reinsurance receivables
Receivables (trade, not insurance)
Own shares (held directly)
Amounts due in respect of own fund items or initial fund called up but not yet paid in
Cash and cash equivalents
Any other assets, not elsewhere shown

##### Total assets

	Solvency II Value
	C0010
R0030	
R0040	
R0050	
R0060	
R0070	2,956
R0080	
R0090	
R0100	
R0110	
R0120	
R0130	2,956
R0140	2,956
R0150	
R0160	
R0170	
R0180	
R0190	
R0200	
R0210	
R0220	19,972,942
R0230	8,000
R0240	
R0250	
R0260	8,000
R0270	
R0280	
R0290	
R0300	
R0310	
R0320	
R0330	
R0340	
R0350	
R0360	
R0370	
R0380	18,001
R0390	
R0400	
R0410	76,861
R0420	
R0500	20,078,760

## S.02.01.02

**Balance sheet****Liabilities**

Technical provisions – non-life
Technical provisions – non-life (excluding health)
TP calculated as a whole
Best Estimate
Risk margin
Technical provisions - health (similar to non-life)
TP calculated as a whole
Best Estimate
Risk margin
Technical provisions - life (excluding index-linked and unit-linked)
Technical provisions - health (similar to life)
TP calculated as a whole
Best Estimate
Risk margin
Technical provisions – life (excluding health and index-linked and unit-linked)
TP calculated as a whole
Best Estimate
Risk margin
Technical provisions – index-linked and unit-linked
TP calculated as a whole
Best Estimate
Risk margin
Contingent liabilities
Provisions other than technical provisions
Pension benefit obligations
Deposits from reinsurers
Deferred tax liabilities
Derivatives
Debts owed to credit institutions
Financial liabilities other than debts owed to credit institutions
Insurance & intermediaries payables
Reinsurance payables
Payables (trade, not insurance)
Subordinated liabilities
Subordinated liabilities not in Basic Own Funds
Subordinated liabilities in Basic Own Funds
Any other liabilities, not elsewhere shown

**Total liabilities****Excess of assets over liabilities**

	Solvency II value
	C0010
<b>R0510</b>	
<b>R0520</b>	
<b>R0530</b>	
<b>R0540</b>	
<b>R0550</b>	
<b>R0560</b>	
<b>R0570</b>	
<b>R0580</b>	
<b>R0590</b>	
<b>R0600</b>	
<b>R0610</b>	
<b>R0620</b>	
<b>R0630</b>	
<b>R0640</b>	
<b>R0650</b>	
<b>R0660</b>	
<b>R0670</b>	
<b>R0680</b>	
<b>R0690</b>	19,709,906
<b>R0700</b>	19,972,942
<b>R0710</b>	-354,934
<b>R0720</b>	91,898
<b>R0740</b>	
<b>R0750</b>	
<b>R0760</b>	
<b>R0770</b>	
<b>R0780</b>	54,822
<b>R0790</b>	
<b>R0800</b>	
<b>R0810</b>	
<b>R0820</b>	
<b>R0830</b>	
<b>R0840</b>	59,011
<b>R0850</b>	
<b>R0860</b>	
<b>R0870</b>	
<b>R0880</b>	
<b>R0900</b>	19,823,738
<b>R1000</b>	255,021

S.05.01.02

**Premiums, claims and expenses  
by line of business**

S.05.01.02  Premiums, claims and expenses by line of business		Line of Business for: <b>life insurance obligations</b>						Life reinsurance obligations		Total
		Health insurance	Insurance with profit participation	Index-linked and unit-linked insurance	Other life insurance	Annuities stemming from non-life insurance contracts and relating to health insurance obligations	Annuities stemming from non-life insurance contracts and relating to insurance obligations other than health insurance obligations	Health reinsurance	Life reinsurance	
		C0210	C0220	C0230	C0240	C0250	C0260	C0270	C0280	
Premiums written										
Gross	R1410			2,753,474						2,753,474
Reinsurers' share	R1420									
Net	R1500			2,753,474						2,753,474
Premiums earned										
Gross	R1510			2,753,474						2,753,474
Reinsurers' share	R1520									
Net	R1600			2,753,474						2,753,474
Claims incurred										
Gross	R1610			1,130,682						1,130,682
Reinsurers' share	R1620									
Net	R1700			1,130,682						1,130,682
Changes in other technical provisions										
Gross	R1710									
Reinsurers' share	R1720									
Net	R1800									
Expenses incurred	R1900			25,222						25,222
Other expenses	R2500									3,439
Total expenses	R2600									28,661

## S.12.01.02

Life and Health SLT  
Technical Provisions

## Technical provisions calculated as a whole

Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default associated to TP calculated as a whole

## Technical provisions calculated as a sum of BE and RM

## Best Estimate

## Gross Best Estimate

Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default

Best estimate minus recoverables from reinsurance/SPV and Finite Re-total

## Risk margin

Amount of the transitional on  
Technical Provisions

Technical Provisions calculated as a whole

Best estimate

Risk margin

## Technical provisions – total

	Insurance with profit participation	Index-linked and unit-linked insurance			Other life insurance			Annuities stemming from non-life insurance contracts and relating to insurance obligation other than health insurance obligations	Accepted reinsurance	Total (Life other than health insurance, incl. Unit-Linked)
			Contracts without options and guarantees	Contracts with options or guarantees		Contracts without options and guarantees	Contracts with options or guarantees			
	C0020	C0030	C0040	C0050	C0060	C0070	C0080	C0090	C0100	C0150
R0010		19,972,942								19,972,942
R0020										
R0030			-354,934							-354,934
R0080										
R0090			-354,934							-354,934
R0100		91,898								91,898
R0110										
R0120										
R0130										
R0200		19,709,906								19,709,906



## S.23.01.01

## Own funds

## Available and eligible own funds

Total available own funds to meet the SCR

Total available own funds to meet the MCR

Total eligible own funds to meet the SCR

Total eligible own funds to meet the MCR

## SCR

## MCR

## Ratio of Eligible own funds to SCR

## Ratio of Eligible own funds to MCR

<b>R0500</b>	244,021	244,021		
<b>R0510</b>	244,021	244,021		
<b>R0540</b>	244,021	244,021		
<b>R0550</b>	244,021	244,021		
<b>R0580</b>	186,904			
<b>R0600</b>	84,107			
<b>R0620</b>	131%			
<b>R0640</b>	290%			

## Reconciliation reserve

Excess of assets over liabilities

Own shares (held directly and indirectly)

Foreseeable dividends, distributions and charges

Other basic own fund items

Adjustment for restricted own fund items in respect of matching adjustment portfolios and ring fenced funds

## Reconciliation reserve

## Expected profits

Expected profits included in future premiums (EPIFP) – Life business

Expected profits included in future premiums (EPIFP) – Non-life business

## Total Expected profits included in future premiums (EPIFP)

	<b>C0060</b>	
<b>R0700</b>	255,021	
<b>R0710</b>		
<b>R0720</b>	11,000	
<b>R0730</b>	1,700	
<b>R0740</b>		
<b>R0760</b>	242,321	
<b>R0770</b>	0	
<b>R0780</b>		
<b>R0790</b>	0	

## S.25.01.21

**Solvency Capital Requirement – for undertakings on Standard Formula**

Market risk  
Counterparty default risk  
Life underwriting risk  
Health underwriting risk  
Non-life underwriting risk  
Diversification  
Intangible asset risk

**Basic Solvency Capital Requirement****Calculation of Solvency Capital Requirement**

Operational risk  
Loss-absorbing capacity of technical provisions  
Loss-absorbing capacity of deferred taxes  
Capital requirement for business operated in accordance with Art. 4 of Directive 2003/41/EC

**Solvency Capital Requirement excluding capital add-on**

Capital add-on already set

**Solvency capital requirement****Other information on SCR**

Capital requirement for duration-based equity risk sub-module  
Total amount of Notional Solvency Capital Requirements for remaining part  
Total amount of Notional Solvency Capital Requirements for ring fenced funds  
Total amount of Notional Solvency Capital Requirements for matching adjustment portfolios  
Diversification effects due to RFF nSCR aggregation for article 304

Gross solvency capital requirement	USP	Simplifications
------------------------------------	-----	-----------------

	C0110	C0090	C0120
<b>R0010</b>	146,934		
<b>R0020</b>	4,117		
<b>R0030</b>	153,113		
<b>R0040</b>			
<b>R0050</b>			
<b>R0060</b>	-65,592		
<b>R0070</b>			
<b>R0100</b>	238,572		

	C0100
<b>R0130</b>	4,025
<b>R0140</b>	
<b>R0150</b>	-55,693
<b>R0160</b>	
<b>R0200</b>	186,904
<b>R0210</b>	
<b>R0220</b>	186,904
<b>R0400</b>	
<b>R0410</b>	
<b>R0420</b>	
<b>R0430</b>	
<b>R0440</b>	

## S.25.01.21

**Solvency Capital Requirement – for undertakings on Standard Formula**

		Yes/No C0109
<b>Approach to tax rate</b>	<b>R0590</b>	1- Yes
Approach based on average tax rate		
<b>Calculation of loss absorbing capacity of deferred taxes</b>		<b>LAC DT C0130</b>
DTA	<b>R0600</b>	
DTA carry forward	<b>R0610</b>	
DTA due to deductible temporary differences	<b>R0620</b>	
DTL	<b>R0630</b>	
LAC DT	<b>R0640</b>	-55,693
LAC DT justified by reversion of deferred tax liabilities	<b>R0650</b>	-55,693
LAC DT justified by reference to probable future taxable economic profit	<b>R0660</b>	
LAC DT justified by carry back, current year	<b>R0670</b>	
LAC DT justified by carry back, future years	<b>R0680</b>	
Maximum LAC DT	<b>R0690</b>	-55,693



S.28.01.01

Minimum Capital Requirement – Only life or only non-life insurance or reinsurance activity

Linear formula component for non-life insurance and reinsurance obligations

MCR<sub>NL</sub> Result

	C0010
R0010	

		Net (of reinsurance/SPV) best estimate and TP calculated as a whole	Net (of reinsurance) written premiums in the last 12 months
		C0020	C0030
Medical expense insurance and proportional reinsurance	R0020		
Income Protection insurance and proportional reinsurance	R0030		
Workers’ Compensation insurance and proportional reinsurance	R0040		
Motor Vehicle liability insurance and proportional reinsurance	R0050		
Other Motor insurance and proportional reinsurance	R0060		
Marine, aviation and transport insurance and proportional reinsurance	R0070		
Fire and other damage to property insurance and proportional reinsurance	R0080		
General liability insurance and proportional reinsurance	R0090		
Credit and suretyship insurance and proportional reinsurance	R0100		
Legal expenses insurance and proportional reinsurance	R0110		
Assistance and proportional reinsurance	R0120		
Miscellaneous financial loss insurance and proportional reinsurance	R0130		
Non-proportional health reinsurance	R0140		
Non-proportional casualty reinsurance	R0150		
Non-proportional marine, aviation and transport reinsurance	R0160		
Non-proportional property reinsurance	R0170		

Linear formula component for life insurance and reinsurance obligations

MCR<sub>L</sub> Result

	C0040
R0200	137,576

		Net (of reinsurance/SPV) best estimate and TP calculated as a whole	Net (of reinsurance/SPV) total capital at risk
		C0050	C0060
Obligations with profit participation – guaranteed benefits	R0210		
Obligations with profit participation – future discretionary benefits	R0220		
Index-linked and unit-linked insurance obligations	R0230	19,618,008	
Other life (re)insurance and health (re)insurance obligations	R0240		
Total capital at risk for all life (re)insurance obligations	R0250		356,383

Overall MCR calculation

	C0070
Linear MCR	R0300137,576
SCR	R0310186,904
MCR cap	R032084,107
MCR floor	R033046,726
Combined MCR	R034084,107
Absolute floor of the MCR	R03503,126
	C0070
Minimum Capital Requirement	R040084,107

## Appendix 2 - Notes from the annual report and financial statements

### 2(s) Fair value of financial instruments

The fair value of financial instruments that are actively traded in organised financial markets is determined by reference to quoted market exit prices and offer prices for liabilities, at the close of business on the reporting date, without deduction for transaction costs.

- i. For units in unit trusts and shares in open ended investment companies, fair value is determined by reference to published exit values in active markets.
- ii. For equity and debt securities not actively traded in organised markets and where there is no observable price, the fair value is determined using comparison to similar instruments for which market observable prices exist.
- iii. For assets that have been suspended from trading on active markets, the last published price is used. Many suspended assets are still regularly priced. At the date of the Statement of Financial Position, suspended assets are assessed for indications of impairment and adjusted where appropriate.

### 27 Financial instruments

All financial instruments have been categorised as fair value through profit or loss, except for cash and cash equivalents, accrued income, other receivables and trade and other payables, which have been categorised as amortised cost.

#### Fair value hierarchy

The following table shows the Company's assets measured at fair value and split into the three levels described below:

- Level 1: quoted prices (unadjusted) in active markets for identical assets;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset either directly (i.e. as prices) or indirectly (i.e. derived from prices); and
- Level 3: inputs for the asset that are not based on observable market data (unobservable inputs).

At 30 September 2022	Level 1	Level 2	Level 3	Total
	£'000	£'000	£'000	£'000
Policyholder assets				
Term deposits	45,126	-	-	45,126
Investments and securities	594,914	136,911	326	732,151
Bonds and other fixed-income securities	10,908	1,243	11	12,161
Holdings in collective investment schemes	17,740,500	127,432	1,260	17,869,192
	<b>18,391,448</b>	<b>265,586</b>	<b>1,597</b>	<b>18,658,631</b>
Shareholder assets				
Other investments	2,955	-	-	2,955
<b>Total</b>	<b>18,394,403</b>	<b>265,586</b>	<b>1,597</b>	<b>18,661,586</b>

<b>At 30 September 2021</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Total</b>
	<b>£'000</b>	<b>£'000</b>	<b>£'000</b>	<b>£'000</b>
Policyholder assets				
Investments and securities	601,649	162,304	440	764,393
Bonds and other fixed-income securities	14,846	589	-	15,435
Holdings in collective investment schemes	18,798,040	105,594	1,435	18,905,069
	<b>19,414,535</b>	<b>268,487</b>	<b>1,875</b>	<b>19,684,897</b>
Shareholder assets				
Other investments	2,979	-	-	2,979
<b>Total</b>	<b>19,417,514</b>	<b>268,487</b>	<b>1,875</b>	<b>19,687,876</b>

### Level 1 valuation methodology

Financial assets included in Level 1 are measured at fair value using quoted mid prices that are available at the reporting date and are traded in active markets. These financial assets are mainly collective investment schemes and listed equity instruments.

### Level 2 and Level 3 valuation methodology

The Company regularly reviews whether a market is active, based on available market data and the specific circumstances of each market. Where the Company assesses that a market is not active, then it applies one or more valuation methodologies to the specific financial asset. These valuation methodologies use quoted market prices where available, and may in certain circumstances require the Company to exercise judgement to determine fair value.

Financial assets included in Level 2 are measured at fair value using observable inputs for comparable instruments. Assets in this category are traded in markets that have been assessed as not active enough to be included in Level 1.

Otherwise, financial assets are included in Level 3. These are assets where one or more inputs to the valuation methodology are not based on observable market data. The key unobservable input is the pre-tax operating margin needed to price asset holdings. This means that fair values of the assets may be based on estimates and assumptions that cannot be corroborated with observable market data.

Level 3 assets are valued using the same methodology as set out in note 2(r), using the last known price that the Company has been able to source.

As part of its pricing process, the Company regularly reviews whether each asset can be valued using a quoted price and if it trades on an active market, based on available market data and the specific circumstances of each market and asset.

### Level 3 sensitivity to changes in unobservable measurements

For financial assets assessed as Level 3, based on its review of the prices used, the Company believes that any change to the unobservable inputs used to measure fair value would not result in a significantly higher or lower fair value measurement at year end, and therefore would not have a material impact on its reported results.

### Changes to valuation methodology

Since 30 September 2021 there have been two changes to the valuation methodology used. Assets that price daily were previously assigned to Level 1, however, if an asset cannot be traded daily as no active market exists it is now assigned to Level 2. Assets that have not been priced, using observable data or not, in over a year are now assigned to Level 3.

### Transfers between Levels

The Company's policy is to assess each financial asset it holds at the current financial year-end, based on the last known price and market information, and assign it to a Level.

The Company recognises transfers between Levels of the fair value hierarchy at the end of the reporting period in which the changes have occurred. Changes occur due to the availability of (or lack thereof) quoted prices, whether a market is now active or not, and whether there are indications of impairment.

Transfers between Levels 1 and 2 between 30 September 2021 and 30 September 2022 are presented in the table below at their valuation at 30 September 2022:

Transfers from	Transfers to	£'000
Level 1	Level 2	17,404
Level 2	Level 1	1,258

The reconciliation between opening and closing balances of Level 3 assets are presented in the table below:

	Total	Investments and securities	Bonds and other fixed-income securities	Holdings in collective investment schemes
	£'000	£'000	£'000	£'000
Opening balance	1,875	439	-	1,436
Unrealised gains or losses	(366)	(2)	-	(364)
Transfers in to Level 3	518	52	-	466
Transfers out of Level 3	(4)	(1)	-	(3)
Purchases, sales, issues and settlement	(122)	(125)	11	(8)
<b>Closing balance</b>	<b>1,901</b>	<b>363</b>	<b>11</b>	<b>1,527</b>

Any resultant gains or losses on financial assets held for the benefit of policyholders are offset by a reciprocal movement in the linked liability.



**M135 Version (7) January 2023**

IntegralLife UK Limited, 29 Clement's Lane, London EC4N 7AE.

Tel: (020) 7608 4900 Fax: (020) 7608 5300

(Registered office: as above; Registered in England and Wales under number: 00798365)

Authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority (entered on the Financial Services Register under number 110344)

A member of the Integrated Financial Arrangements Ltd group of companies